



## **Appendix K – Project Partner Letters**

**Upper Midwest Transportation Hub**

**Iowa Department of Transportation**

## **Project Partner Letters**

Iowa Northern Railway Company (IANR)

Manly Terminal, LLC

Manly Logistics Park



# Iowa Northern Railway Company

Paramount Theatre Building  
305 Second Street, Southeast, Suite 400  
Cedar Rapids, Iowa 52401  
319-297-6000

May 31, 2013

The Honorable Ray LaHood, Secretary of Transportation  
United States Department of Transportation  
1200 New Jersey Ave. SE  
Washington, DC 20590

Dear Secretary LaHood:

For nearly thirty years, Iowa Northern Railway Company (IANR) has worked diligently to bring safe and efficient rail service to the communities served between Manly and Cedar Rapids, Iowa. We have grown from a modest start-up short line with little traffic, to a successful and dynamic railroad with multiple connections and a growing portfolio of customers.

As we have grown, we have dealt with many changes in our rural area, and some have not been good. We can do a lot on our railroad to support the needs of shippers and producers, but we cannot do it all without additional support. Our region desperately needs modern and affordable intermodal service so our North Iowa-Southern Minnesota area can retain and attract new industries by connecting with the international trading network.

IANR has become a strong and sound operator, so adding the various phases of the new intermodal operation to our infrastructure can easily be absorbed into our existing daily operations. We have the operating personnel and resources to get this new opportunity underway as quickly as possible. IANR and MT will share the responsibility of the intended intermodal operation. By starting quite small and scaling up as traffic is generated, we are confident that we will be able to manage the project without difficulty.

Your support of this TIGER Grant for the Upper Midwest Transportation Hub at Manly, Iowa, will go a long way toward achieving economic success for this region.

Sincerely,

A handwritten signature in black ink, appearing to read "Daniel R. Sabin", with a long, sweeping flourish extending to the right.

Daniel R. Sabin, President



1575 380<sup>th</sup> Street Manly, IA 50456  
(641) 454-4000

June 3, 2013

The Honorable Ray LaHood, Secretary of Transportation  
United States Department of Transportation  
1200 New Jersey Ave. SE  
Washington, DC 20590

Dear Secretary LaHood:

Manly Terminal LLC (MT) began as an Ethanol and Chemical Transload facility six years ago servicing ethanol producers in Iowa and Southern Minnesota. As we experience a modest growth in business, our business has been successful in diversifying and responding to our customer needs. We have faced many challenges, but have been able to continue growth and maintain positive financial health. Our unique facility has not been utilized to its fullest potential for those industries in demand of affordable and modern intermodal service.

With the approval of the TIGER Grant application for UMTH, we are comfortable that this new operation can be absorbed into our terminal activity without financial difficulty. The expected start-up costs will not be significant compared to our over-all operations. MT is in a good position to work with Iowa Northern Railway (IANR) to cover operating costs while the traffic is being developed. Starting the new intermodal business at a small scale will prepare us for the growth opportunity and to help fund the expanded operation at MLP when that capacity is required.

Your support of the TIGER Grant for the Upper Midwest Transportation Hub at Manly, IA will assure the continued economic growth for our region.

Sincerely,

A handwritten signature in cursive script that reads 'Lee Kiewiet'.

Lee Kiewiet, President

# MANLY LOGISTICS PARK, LLC

Manly, Iowa

June 1, 2013

The Honorable Ray LaHood, Secretary of Transportation  
United States Department of Transportation  
1200 New Jersey Avenue, SE  
Washington, DC 20590

Dear Secretary LaHood:

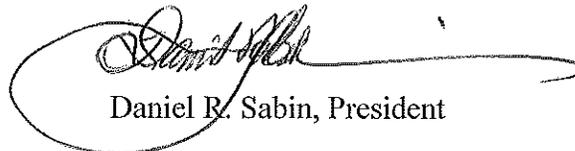
In partnership with the Iowa Department of Transportation, Manly Terminal, LLC and Iowa Northern Railway Company, we wholeheartedly endorse the TIGER Application for the Upper Midwest Transportation Hub.

MLP, upon award of the TIGER funding, is ready to immediately begin construction of the intermodal facility which is the subject of the TIGER Application. The Upper Midwest Transportation Hub facility ("UMTH") as designed will promote economic development throughout the rural areas of northern Iowa and southern Minnesota. It will result in a true intermodal approach to the movement of freight throughout the region and as a result, will have a positive economic impact on the region.

UMTH is also a true private-public partnership with substantial private investments and local and state funding. This collaborative approach is exactly what is necessary to successfully undertake and complete this important intermodal transportation project.

We appreciate the review and support of you and your staff concerning the Iowa DOT's TIGER Application for the Upper Midwest Transportation Hub.

Sincerely yours,



Daniel R. Sabin, President