

IOWA NORTHERN RAILWAY CO. (IANR)

www.iowanorthern.com

Emergency number: 800-392-3342

Corporate headquarters
201 Tower Park Drive, Suite 300
Waterloo, Iowa 50701
Phone: 319-888-7070

Overview

IANR operates over 253 miles of track in northeast Iowa. Their line runs diagonally northwest to southeast from Manly to Cedar Rapids. Passing near or through Mason City, Waterloo, and Cedar Rapids. There are also two branch lines; one from Waterloo to Oelwein, and the other from Forest City south to Belmond.

Transloading/development opportunities

Manly, IA

Shell Rock, IA

Waterloo, IA

Linn and Benton counties, IA

Railroad interchanges

Manly, IA

UP

Nora Spring, IA

CP to CSXT, NS, and KCS

Waterloo, IA

CN to BNSF, CSXT, and NS

Cedar Rapids, IA

UP, CN, CIC to IAIS



Contact(s)

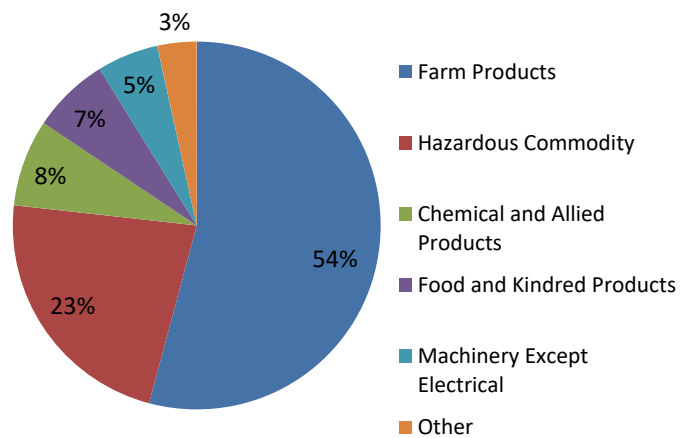
Amy Homan
Director of marketing

ahoman@iowanorthern.com
319-888-7070

IANR in Iowa

Miles of track owned/leased/serviced in Iowa	219
Miles operated under trackage rights in Iowa	35
Employees in Iowa	101

Commodities



Marketing development summary

IANR is a leader in market development with high service levels, intense attention to customer needs, and deep knowledge of the regional agricultural marketplace – all of which help our customers to be more competitive. Major industrial expansion has occurred along the IANR lines, with traffic having more than tripled during the past decade. IANR's success in a competitive industry has been achieved with its commitment and dedication to personalized customer service.

IANR has multiple facilities for transloading services, including Manly Terminal, Manly Logistics Park, and Butler Logistics Park (in Shell Rock) with additional rail-served industrial parks under development at Forest City, Oelwein, Vinton, and Cedar Rapids (Palo). IANR is an integral part of agriculture and industry in Iowa and is a proud link in the chain from the farmer's field to the end product. From the grain railed in for production, to ethanol and other co-products railed out to market, IANR provides quality service on both ends of the process for agricultural producers.

IANR is located in the heart of the Midwest and connects with virtually every rail system in the nation giving our customers reliable, cost-effective and efficient rail service to every market in North America. IANR has direct connections with the UP, CN, CRANDIC, and CP. These interchanges also make it possible to connect with BNSF, Kansas City Southern, CSXT, and NS.

