

# IOWA RAILROAD PROFILES



The railroad profiles in this section were prepared using the annual reports and input from railroads in Iowa. Contacts, transload facilities, and map information are included. Please contact each company about specific services and available resources.

# BNSF RAILWAY (BNSF)

[www.bnsf.com](http://www.bnsf.com)

**Emergency number: 800-832-5452**

## Corporate headquarters

2650 Lou Menk Drive  
Fort Worth, TX 76131-2830

## General offices

Sioux City, Iowa



## Overview

BNSF is among the largest railroads in the United States today with operating mileage totaling more than 32,000 miles covering 28 states and three Canadian provinces. BNSF covers the western two-thirds of the United States from major Pacific Northwest and California ports to the Midwest, Southeast, and Southwest; and from Canada to Mexico. The railroad operates 597 miles of track in Iowa, which runs from Burlington to Glenwood. Operations are on mainline tracks in the east, south, and west parts of the state as well as several branch lines (see map).

## Transloading

<b>Altoona, IA</b>	<b>Middletown, IA</b>
<b>Burlington, IA</b>	<b>Mount Pleasant, IA</b>
<b>Camanche, IA</b>	<b>Ottumwa, IA</b>
<b>Clinton, IA</b>	<b>Sioux City, IA</b>
<b>Council Bluffs, IA</b>	<b>Savanna, IL</b>
<b>Dubuque, IA</b>	<b>Omaha, NE</b>

## Intermodal

**Omaha, NE**

[www.bnsf.com/customers/prices-and-tools/intermodal-advisor](http://www.bnsf.com/customers/prices-and-tools/intermodal-advisor)

## Railroad interchanges

<b>Albia, IA</b>	APNC	<b>Keokuk, IA</b>	KJRY
<b>Burlington, IA</b>	BJRY	<b>Mount Pleasant, IA</b>	BJRY
<b>Clinton, IA</b>	CP	<b>Ottumwa, IA</b>	BJRY, IAIS, CP
<b>Council Bluffs, IA</b>	CN	<b>Quad Cities, IA</b>	CP
<b>Davenport, IA</b>	IAIS	<b>Sioux City, IA</b>	CN, DAIR
<b>Des Moines, IA</b>	IAIS		

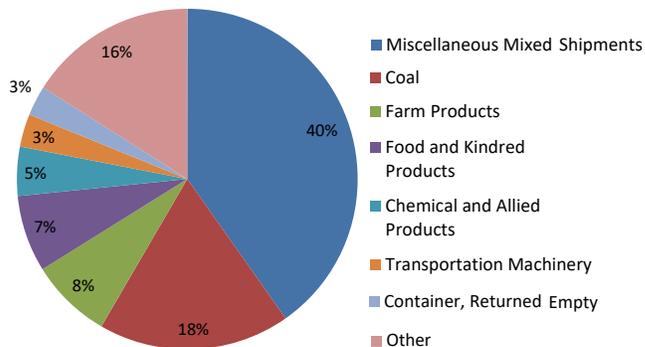
## Contact(s)

<b>Andy Williams</b> Director, Public Affairs	<a href="mailto:andy.williams@bnsf.com">andy.williams@bnsf.com</a> 763-782-3212
<b>Peter Skosey</b> State government affairs	<a href="mailto:peter.skosey@bnsf.com">peter.skosey@bnsf.com</a> 312-850-5678
<b>John Rider</b> Economic development	<a href="mailto:john.rider@bnsf.com">john.rider@bnsf.com</a> 913-551-4148
<b>Eric Pitcher (eastern Iowa)</b> Economic development	<a href="mailto:eric.pitcher@bnsf.com">eric.pitcher@bnsf.com</a> 312-850-5699

## BNSF in Iowa

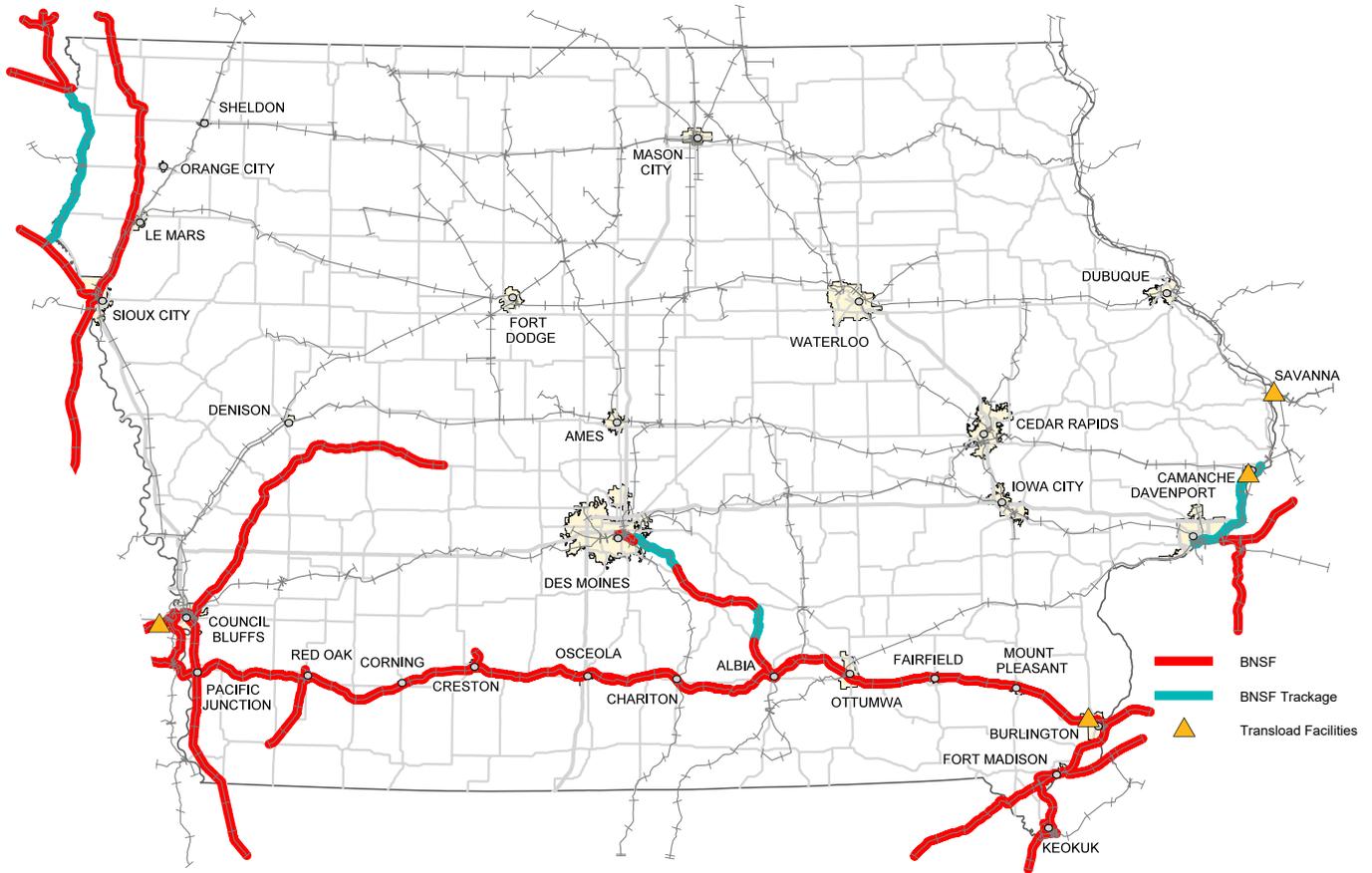
<b>Miles of track owned/leased/served in Iowa</b>	<b>597</b>
<b>Miles operated under trackage rights in Iowa</b>	<b>35</b>
<b>Employees in Iowa</b>	<b>701</b>

## Commodities



## Marketing development summary

Since 2015, BNSF has been instrumental in locating 10 new or expanded facilities in Iowa, creating nearly 250 new jobs and more than \$3 billion in investments. Projects include BNSF Logistics in Shenandoah, Orascom Construction Industries in Wever, and United Farmers Cooperative in Osceola. Iowa is also home to one BNSF Certified Site: Commerce Center of Southeast Iowa in Middletown.



# BOONE & SCENIC VALLEY RAILROAD (BSV)

[www.bsvrr.com](http://www.bsvrr.com)

**Emergency number: 515-433-0524**

## Corporate headquarters

225 10<sup>th</sup> St.  
P.O. Box 603  
Boone, IA 50036

## Overview

BSV is a nonprofit operating museum located in Boone, Iowa. In 1983, BSV purchased 12 miles of track that was scheduled for abandonment by the Chicago and North Western. A nonprofit historical society was established and began passenger service later that year. Since 1983, BSV has operated a passenger excursion train over the 12 miles of track from Boone to Wolf. In February 2001, BSV obtained an additional 1.66 miles of right of way from downtown Boone eastward to the Boone Industrial Park from the Union Pacific Railroad to serve the industries located in the park. Currently, freight service is only provided on the 1.66 miles to the Boone Industrial Park. Current employment totals four people, all located in Iowa.

## Transloading

**Boone, IA**

## Railroad interchanges

**Boone, IA** UP

## Potential development opportunities

Boone is developing a 150 acre addition to the Boone Industrial Park. This will provide space for up to 17 industrial sites. Most will be accessible by rail from the Boone and Scenic Valley railroad, which has interchange with the Union Pacific railroad for potentially nation-wide shipping availability.



## Contact(s)

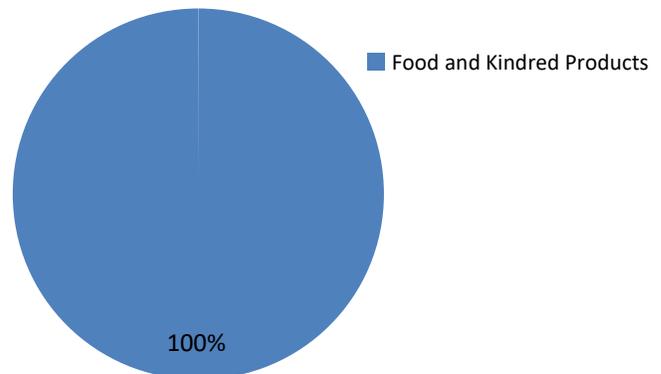
**Travis Stevenson**  
General manager

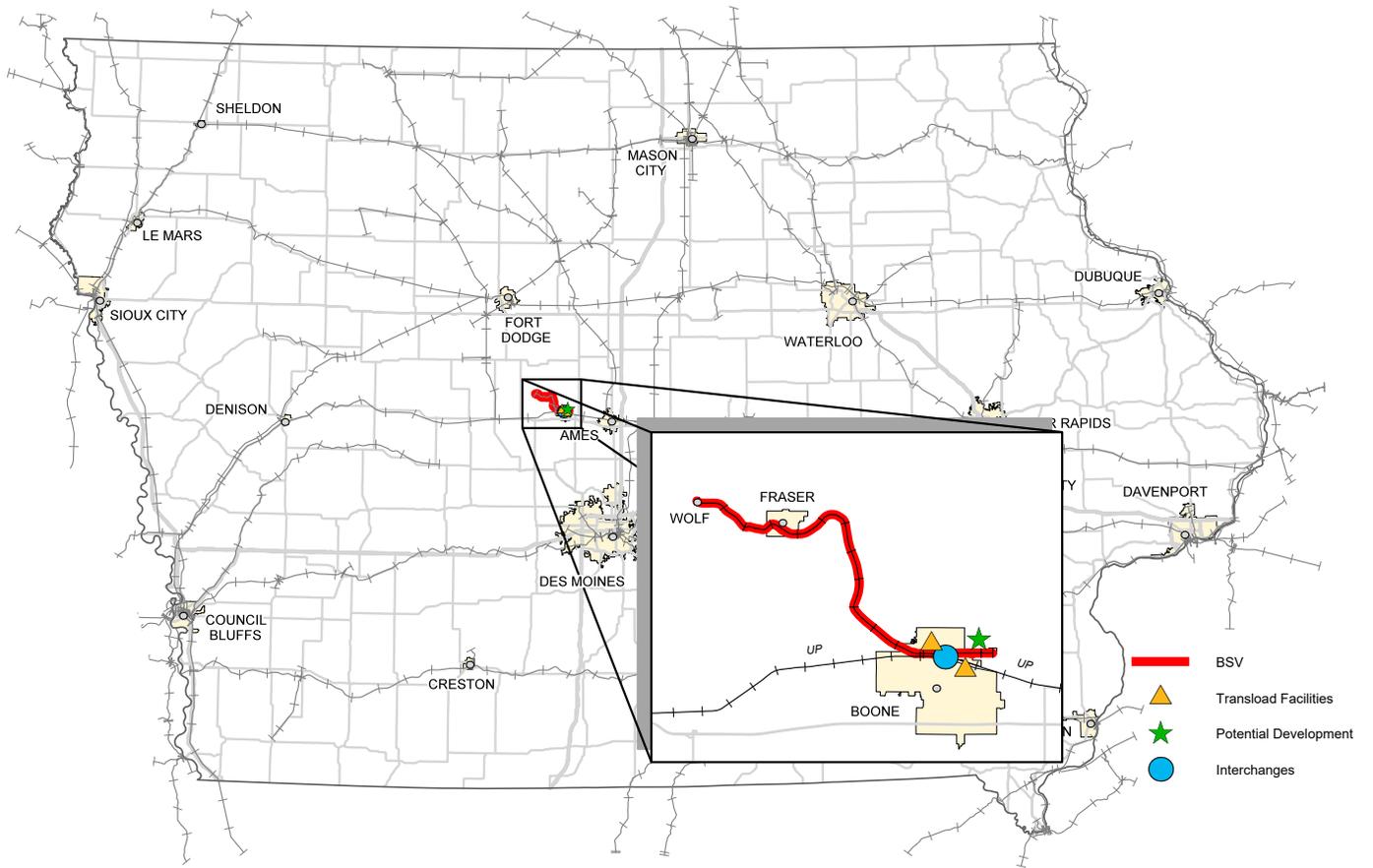
[travis.stevenson@bsvrr.com](mailto:travis.stevenson@bsvrr.com)  
515-432-4249

## BSV in Iowa

<b>Miles of track owned/leased/serviced in Iowa</b>	<b>12</b>
<b>Miles operated under trackage rights in Iowa</b>	<b>0</b>
<b>Employees in Iowa</b>	<b>4</b>

## Commodities





# BURLINGTON JUNCTION RAILWAY (BJRY)

[www.bjryrail.com](http://www.bjryrail.com)

**Emergency number: 888-753-6157**

**Corporate headquarters**

200 Jefferson St.  
Burlington, IA 52601  
Phone: 319-754-5000

**General offices**

1510 Bluff Road  
P.O. Box 37  
Burlington, IA 52601  
Phone: 319-753-6157



## Overview

The BJRY is a shortline railroad that was established in 1985 and is headquartered in Burlington, Iowa. BJRY provides rail switching and commodity transloading services in Burlington, Mount Pleasant, and Ottumwa in Iowa, as well as at locations in Illinois and Missouri.

## Transloading

**Burlington, IA**

**Le Mars, IA**

**Mount Pleasant, IA**

**Ottumwa, IA**

## Railroad interchanges

<b>Burlington, IA</b>	BNSF
<b>Le Mars, IA</b>	CN
<b>Mount Pleasant, IA</b>	BNSF
<b>Ottumwa, IA</b>	BNSF

## Potential development opportunities

**Henry County – Mount Pleasant**

Forty-acre greenfield site suitable for manufacturing and transloading operations

**Des Moines County – Burlington/West Burlington**

Forty-acre greenfield site suitable for manufacturing and transloading operations

## Contact(s)

**Robert Wingate**

General manager

[rwingate@bjryrail.com](mailto:rwingate@bjryrail.com)

319-753-6157

**Jonathon Wingate**

Marketing manager

[jwingate@bjryrail.com](mailto:jwingate@bjryrail.com)

319-753-6157 ext.102

**Andrew Hoth**

Corporate relations

[hothlaw@mchsi.com](mailto:hothlaw@mchsi.com)

319-754-5000

**General inquiries**

[bjry@lisco.com](mailto:bjry@lisco.com)

## BJRY in Iowa

**Miles of track owned/leased/serviced in Iowa** 12

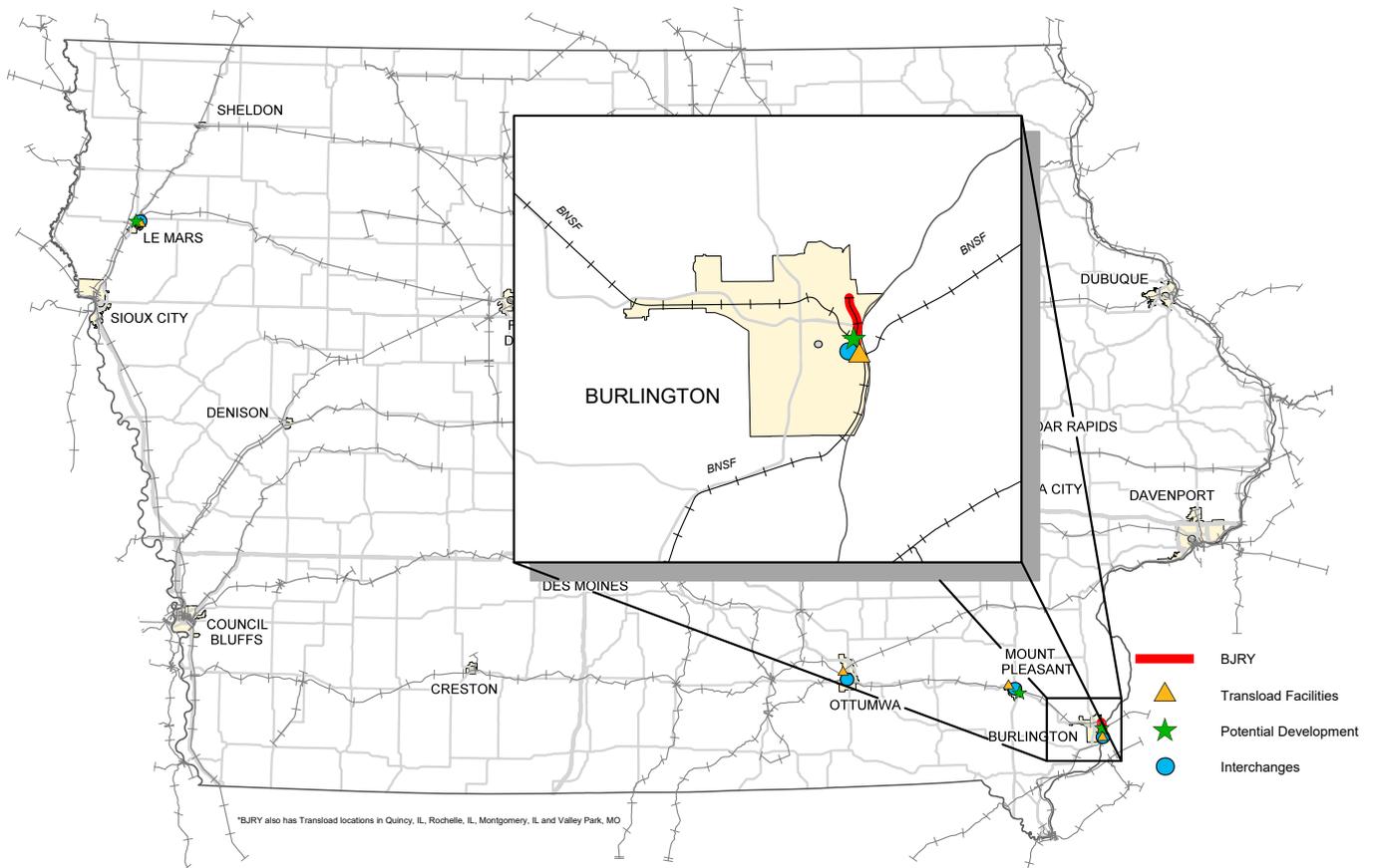
**Miles operated under trackage rights in Iowa** 0

**Employees in Iowa** 17

## Marketing development summary

BJRY provides customers with a fully integrated approach to accessing the freight rail network for both domestic and international shipments. In addition to rail switching services, BJRY provides complete logistical solutions for the needs of our customers. BJRY can handle all or part of the rail shipment process – everything from ordering and billing cars, facilitating transloads from rail-to-truck or truck-to-rail at origin or destination, and provide support with its Class I partners as your commodity moves on the rail network.

BJRY provides this logistic support and offers transload services at each of its terminals. BJRY is able to provide to its customers custom daily reports, on-demand switching, dedicated customer support, and it has locomotives and crews stationed at each site. BJRY has experience handling most types of commodities, including lumber, paper, building materials, frozen food, liquid and dry bulk commodities, machinery, and specialty/oversize loads.



Operates in Iowa as the Dakota, Minnesota and Eastern Railroad Corp.

# CANADIAN PACIFIC (CP)

[www.cpr.ca](http://www.cpr.ca)

**Emergency number: 800-766-HELP (4357)**

**Corporate headquarters**  
7550 Ogden Dale Road S.E.  
Calgary, AB T2C 4X9

**General offices**  
120 S. Sixth St.  
Minneapolis, MN 55402



## Overview

CP operates in Iowa as the Dakota, Minnesota and Eastern Railroad Corp. CP operates a transcontinental railroad network in the United States and Canada with a total of 14,000 route-miles. The CP network serves the ports of Montreal and Vancouver in Canada, and reaches key U.S. gateways, including Chicago, Minneapolis/St. Paul, Milwaukee, and Kansas City. CP's corporate headquarters are located in Calgary, Alberta, Canada, while its U.S. operations are based in Minneapolis. Iowa operations include a main route following the Mississippi River from the Minnesota border to Muscatine (crossing the Mississippi River at Sabula for route toward Chicago), then onto Ottumwa and the Missouri border, plus routes operating from Mason City west to Sheldon, east to Marquette, and north into Minnesota.

## Transloading

**Camanche & Clinton, IA**  
**Davenport, IA**  
**Mason City, IA**

**Muscatine, IA**  
**New Hampton, IA**

## Railroad interchanges

<b>Sheldon, IA</b>	UP
<b>Mason City, IA</b>	UP
<b>Clinton, IA</b>	UP, BNSF
<b>Dubuque, IA</b>	CN
<b>Moravia, IA</b>	ISRY
<b>Quad Cities, IA</b>	IAIS, BNSF
<b>Nora Springs, IA</b>	IANR
<b>Ottumwa, IA</b>	BNSF, NS

## Contact(s)

**Arielle Giordano**  
Government Affairs

[Arielle\\_Giordano@cpr.ca](mailto:Arielle_Giordano@cpr.ca)

**Will Wangerin**  
Manager Industrial  
Development

[will\\_wangerin@cpr.ca](mailto:will_wangerin@cpr.ca)

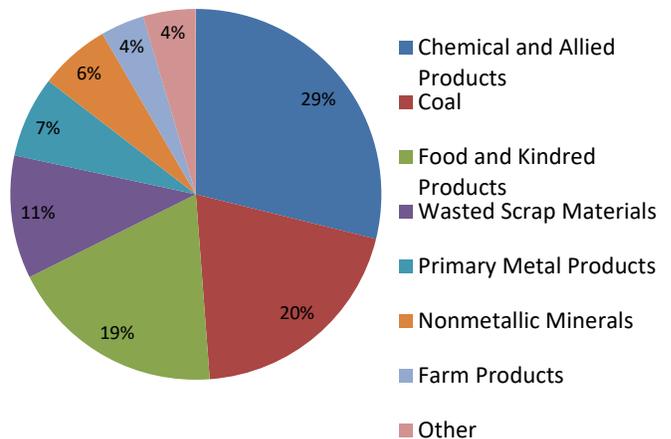
## CP in Iowa

**Miles of track owned/leased/serviced:** 650

**Miles operated under trackage rights in Iowa** 11

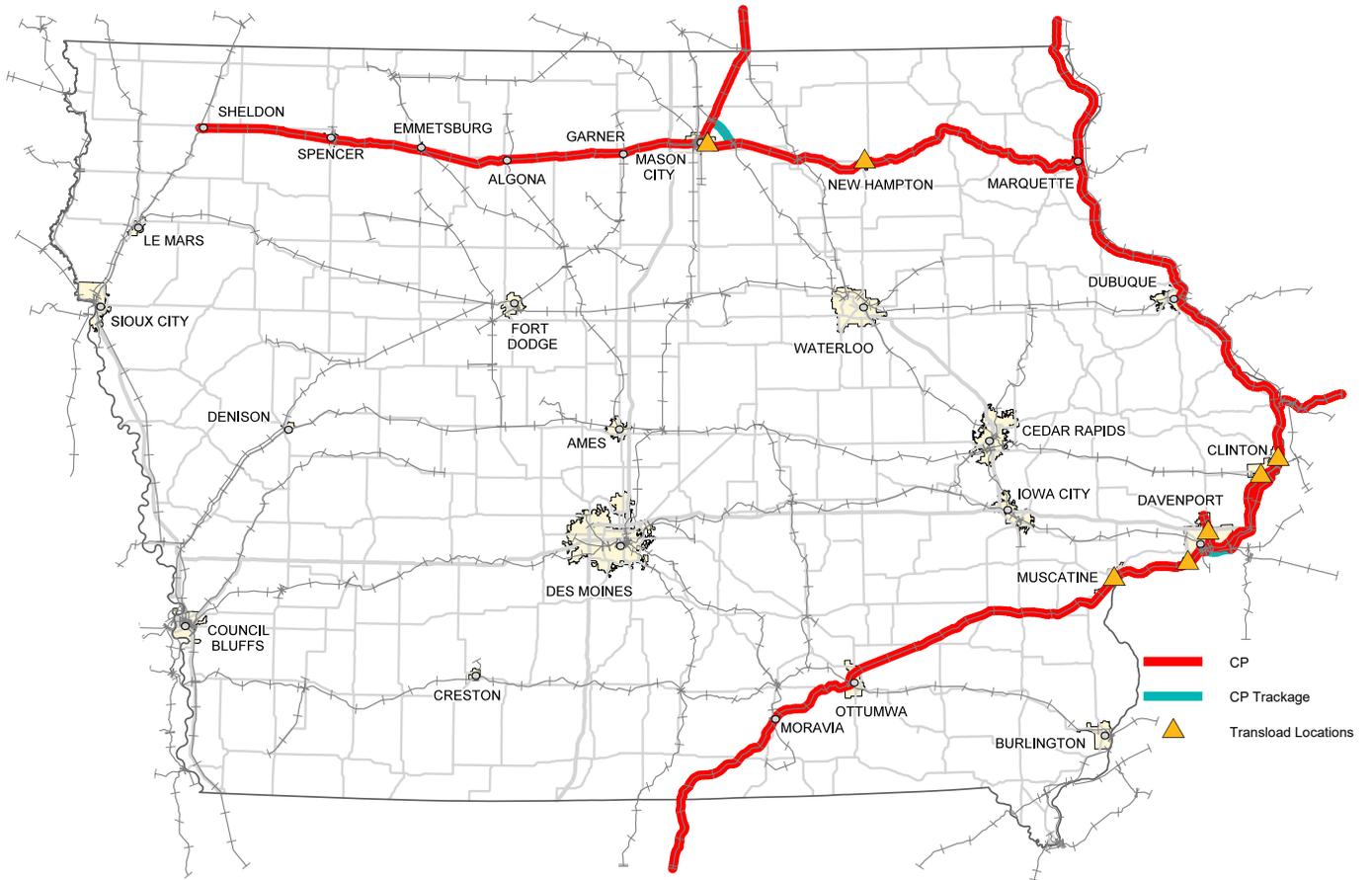
**Employees** 465

## Commodities



## Marketing development summary

What used to arrive today now gets there yesterday. CP helps its customers become more competitive and grow their business with faster and more reliable transit times.



# CEDAR RAPIDS AND IOWA CITY RAILWAY CO. (CRANDIC) (CIC)

[www.crandic.com](http://www.crandic.com)

**Emergency number: 319-786-3645**

## Corporate headquarters

2330 12<sup>th</sup> St. SW  
Cedar Rapids, IA 52404  
Phone: 319-786-3686

## Overview

CIC, more commonly referred to as CRANDIC, is a shortline railroad providing freight rail service in the Cedar Rapids to Iowa City corridor. CRANDIC connects with two Class I (UP, CN) and two shortline railroads (IANR, IAIS). Priding itself on customer service and flexibility, CRANDIC has been instrumental in supporting economic development in eastern Iowa.

## Transloading

**Cedar Rapids, IA**

## Railroad interchanges

<b>Cedar Rapids, IA</b>	CN, UP, IANR, IAIS
<b>Iowa City, IA</b>	IAIS
<b>Homestead, IA</b>	IAIS

## Major existing customers

<b>Alliant Energy</b>	<b>Ingredion</b>
<b>Archer Daniels Midland Co.</b>	<b>International Paper</b>
<b>Cargill</b>	

## Potential development opportunities

<b>Cedar Rapids, IA</b>	Big Cedar Industrial Center
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## Tools and resources for shippers and developers

CRANDIC's website provides points of contact for all aspects of rail transportation. CRANDIC also provides customers access to RMI software for billing, tracking, etc. Staff is available 24/7 to answer your questions.



## Contact(s)

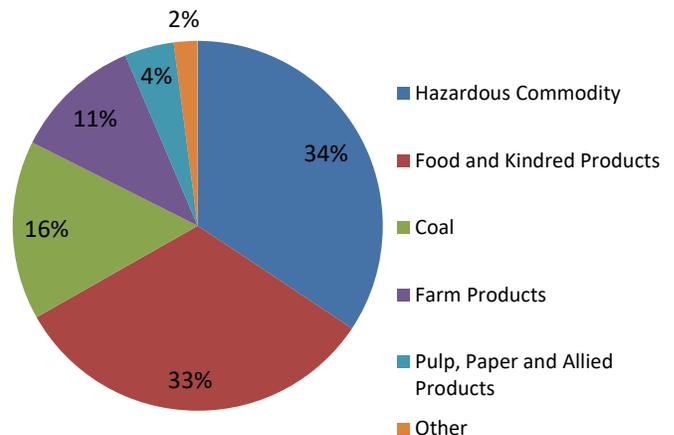
<b>Jeff Woods</b>	<a href="mailto:jeffwoods@alliantenergy.com">jeffwoods@alliantenergy.com</a>
Industrial development, marketing, and rates	319-786-3698

<b>Scott Whiting</b>	<a href="mailto:scottwhiting@alliantenergy.com">scottwhiting@alliantenergy.com</a>
Customer service	319-786-3660

## CRANDIC in Iowa

<b>Miles of track owned/leased/serviced in Iowa</b>	<b>94</b>
<b>Miles operated under trackage rights in Iowa</b>	<b>0</b>
<b>Employees in Iowa</b>	<b>80</b>

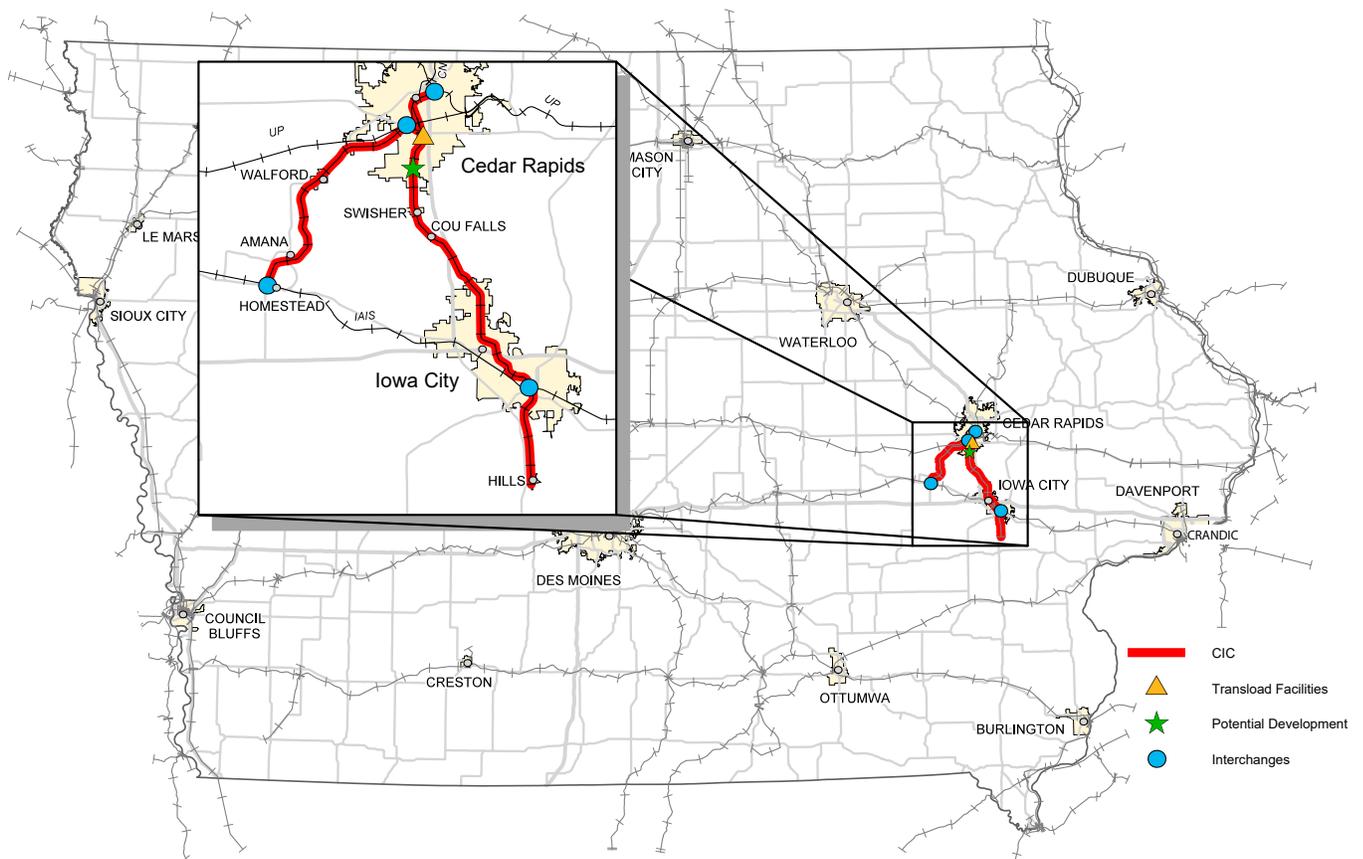
## Commodities



## Marketing development summary

CRANDIC provides direct freight service to 16 industries, and via reciprocal switching, bridge traffic, transloading, and many others. Operating 24/7, CRANDIC offers unique pricing and service options in conjunction with its connecting carrier partners. CRANDIC handles 105,000 carloads of freight annually. Main products hauled are corn, coal, and ethanol. Its 80 employee-strong workforce maintains 94 miles of main line and secondary track and eight locomotive/slug units. Having invested \$50 million to rebuild or expand yards, main lines, bridges, and locomotives since 2007, CRANDIC is poised to provide safe, reliable rail service for decades. In 2005, CRANDIC was selected as the Short Line Railroad of the Year by RailwayAge magazine. It is the only railroad to twice receive the Argus Rail Business Win-Win Award, presented by Argus Media at the North American Rail Shippers Association's annual meeting to honor the best railroad-shipper partnerships in the industry.

CRANDIC's website provides points of contact for all aspects of rail transportation. CRANDIC also provides customers access to RMI for billing, tracing, etc. Staff is available 24/7 to answer your questions.



# CN (CN)

www.cn.ca

**Emergency number: 800-465-9239**

**Corporate headquarters**  
935 de La Gauchetiere St. W  
Montreal PQ H3B 2M9

**General offices**  
17641 S. Ashland Ave.  
Homewood, IL 60430

## Overview

Through our subsidiary, the Chicago, Central & Pacific Railroad, CN's rails stretch the breadth of Iowa, from the Missouri River in the west to the Mississippi in the east. We carry a wide variety of manufactured and industrial products like food, machinery, electrical equipment, chemical products, and primary metals. In addition to serving local businesses, CN's ethanol franchise is centered in the Hawkeye State with several plants along the route between Dubuque and Sioux City and Council Bluffs. The largest rail yard and facility on CN's Iowa network are in Waterloo. In 2020, CN invested over US\$35 million to support growing demand and enable supply chains in Iowa. The program focused on continued investments in Positive Train Control as well as the replacement of rail and ties and maintenance of bridges, level crossings, culverts, signal systems, and other track infrastructure.

## Transloading

<b>Cedar Falls, IA</b>	<b>Le Mars, IA</b>
<b>Cherokee, IA</b>	<b>Waterloo, IA</b>
<b>Fort Dodge, IA</b>	

## Railroad interchanges

<b>Cedar Rapids, IA</b>	CRANDIC, IAIS, IANR, UP
<b>Council Bluffs, IA</b>	IAIS, UP, BNSF
<b>Dubuque, IA</b>	CP
<b>Iowa Falls, IA</b>	UP
<b>Sioux City, IA</b>	DAIR, UP, BNSF
<b>Waterloo, IA</b>	IANR, UP

## Iowa river port terminals

**Dubuque, IA** Bulk commodities

## Potential development opportunities

**Cedar Falls, IA**  
**Fort Dodge, IA**  
**Iowa Falls, IA**  
**Le Mars, IA**  
**Webster City, IA**



## Contact(s)

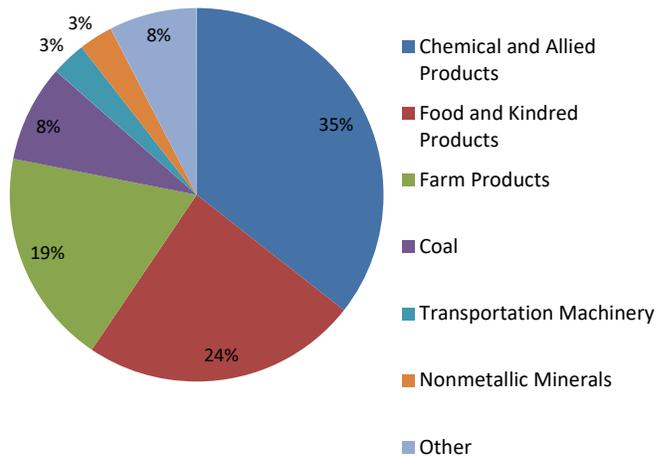
**Jim Fountain**  
Manager – business development and real estate  
James.Fountain@cn.ca  
708-332-3559

**Larry Lloyd**  
Manager, Government & Public Affairs  
Larry.Lloyd@cn.ca  
312-505-4625

## CN in Iowa

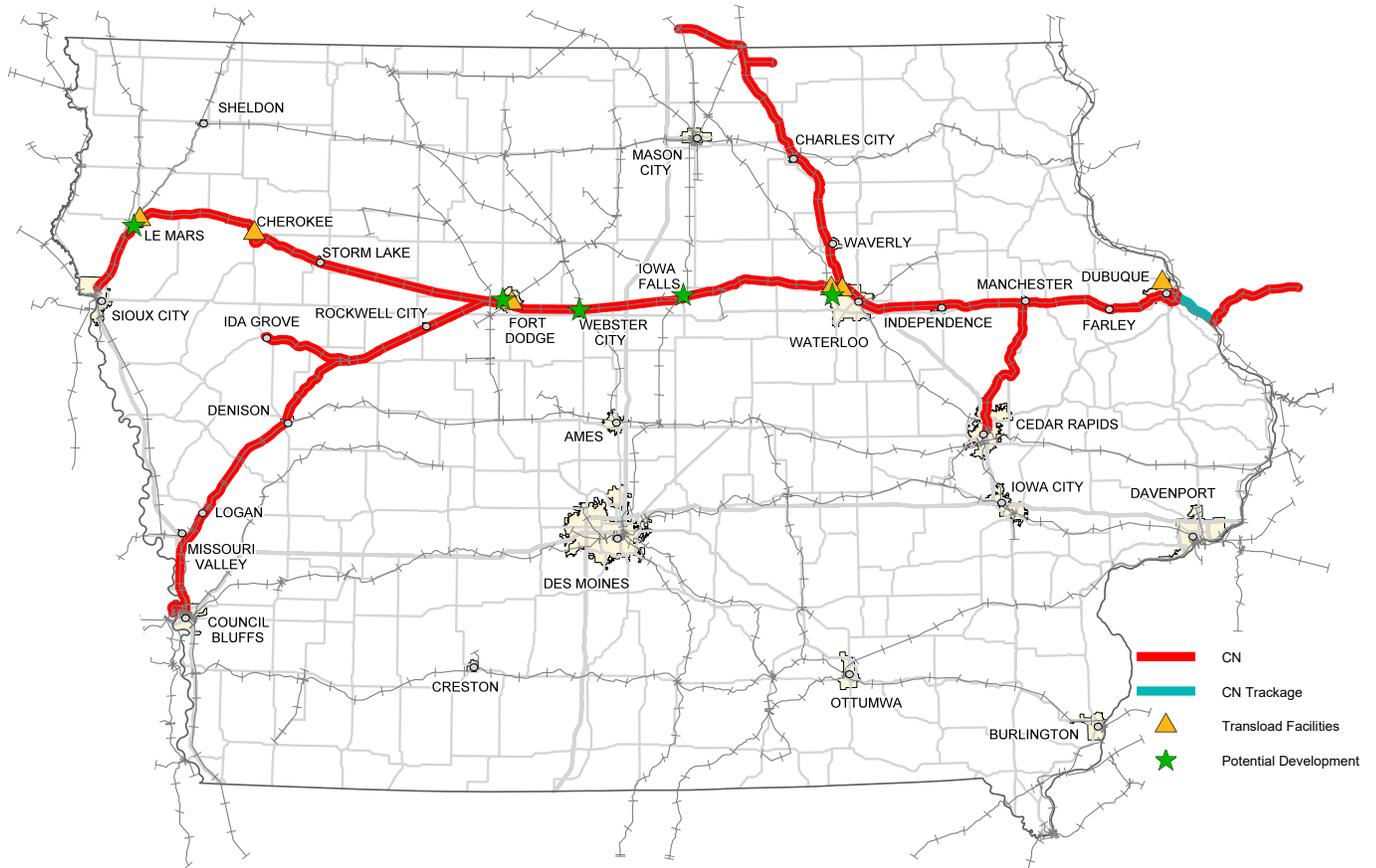
<b>Miles of track owned/leased/serviced in Iowa</b>	<b>574</b>
<b>Miles operated under trackage rights in Iowa</b>	<b>0</b>
<b>Employees in Iowa</b>	<b>262</b>

## Commodities



## Marketing development summary

CN serves Iowa with main-line routes from Council Bluffs and Sioux City through Fort Dodge, Waterloo, and Dubuque and onto Chicago, where connections are made with the rest of CN's North American network. Branches extend to Cedar Rapids and Ida Grove, Iowa; and southern Minnesota. CN serves numerous unit-train loading facilities, providing single-line service to the Gulf elevators for export.



# D & I RAILROAD CO. (DAIR)

[www.dirailroad.com](http://www.dirailroad.com)

Emergency number: 800-843-7992

## Corporate headquarters

350 S. Main Ave. Suite 400  
Sioux Falls, SD 57104  
Phone: 605-330-6588

## Overview

DAIR was established in 1981 as a result of the bankruptcy of the former Milwaukee Road. The State of South Dakota purchased a majority of the rail lines in South Dakota, and a portion of the track miles in Iowa. DAIR interchanges with BNSF, CN, and UP in Sioux City, Iowa.

## Transloading

Hawarden, IA

Hudson, SD

Various locations

## Railroad interchanges

Sioux City, IA BNSF, CN, UP

Sioux Falls, SD BNSF

## Major existing customers

<b>L.G. Everist Inc.</b>	Aggregates
<b>Poet BioRefining - Hudson</b>	Ethanol, DDGs
<b>Siouxland Energy Transload</b>	Ethanol
<b>GCC Dacotah Cement</b>	Cement
<b>Poet Nutrition</b>	Corn oil
<b>Prinsco Inc.</b>	Agricultural drain tile
<b>BX Civil &amp; Construction Inc.</b>	Magnesium, calcium chloride



## Contact(s)

**Jack Parliament** [jdparliament@lgeverist.com](mailto:jdparliament@lgeverist.com)  
President/General manager 605-330-6588

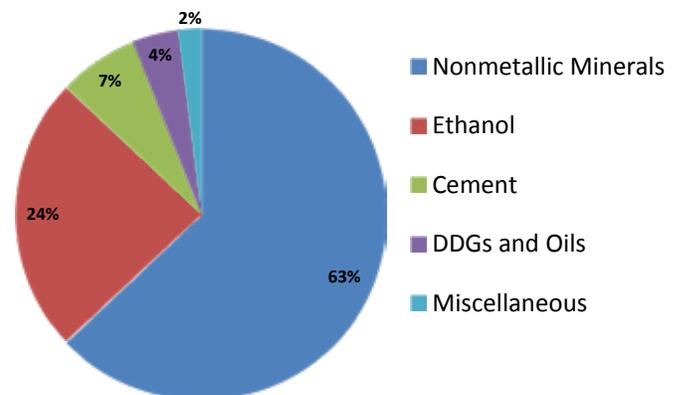
## DAIR in Iowa

Miles of track owned/leased/served in Iowa: 39

Miles operated under trackage rights in Iowa: 0

Employees: 0

## Commodities

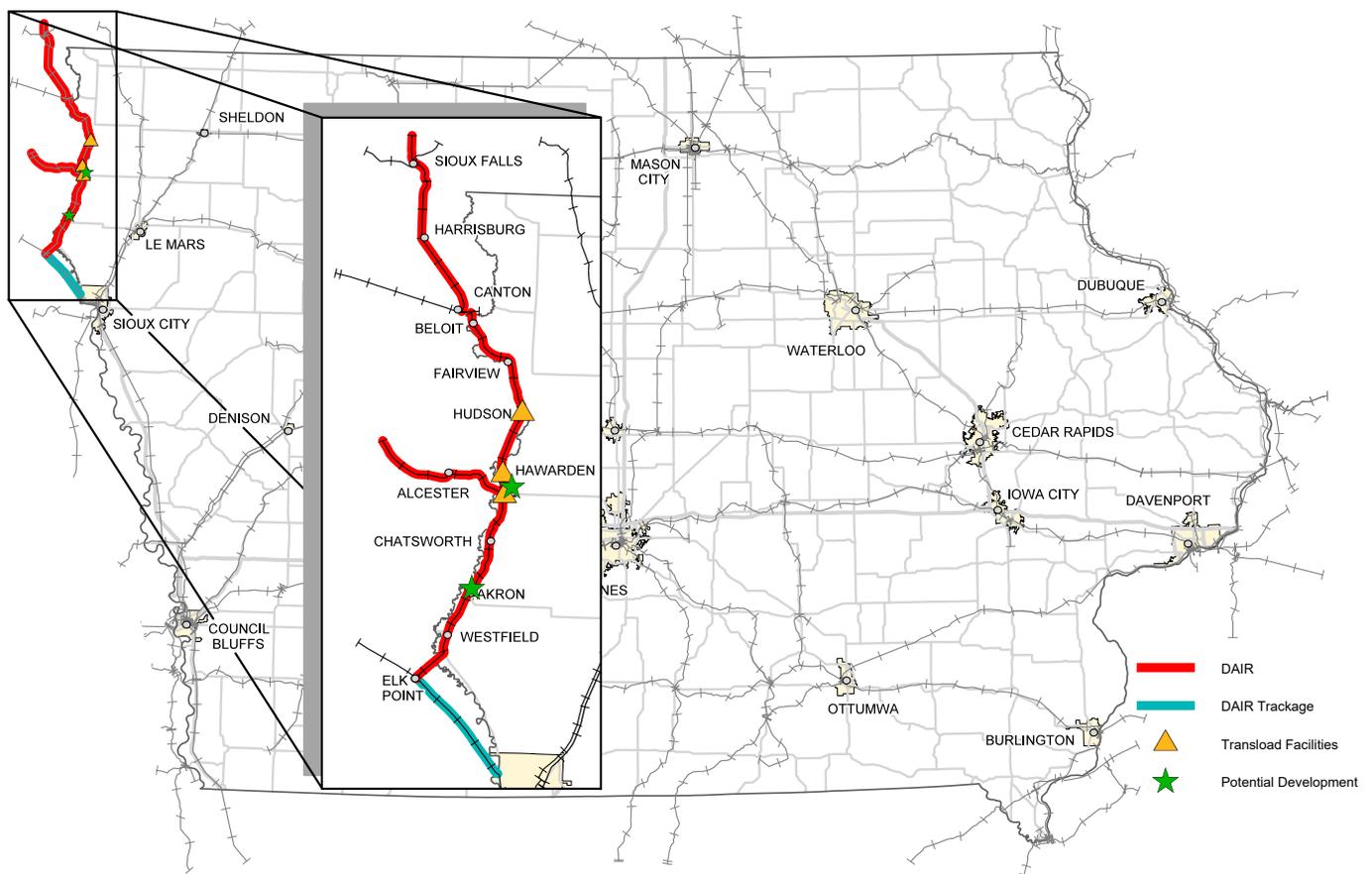


## Marketing development summary

DAIR has upgraded all of its bridges and track to 286,000-pound capability. It operates seven days per week on an as-needed basis, with regular service operating five days per week. There are currently seven transload locations in operation in Hudson, SD and Hawarden, IA:

Siouxland Energy	Ethanol
Poet Nutrition	Corn oil
GCC Dacotah Cement	Raw cement
Green Plains Renewable Energy	Corn oil
Purina/Land O Lakes	DDGs
Agri Trading Company	Corn oil
Valero Energy	Corn oil

DAIR is still developing their transload site in Hawarden, Iowa, and welcomes additional customers. We also have numerous greenfield sites for industry development. DAIR regularly interchanges manifest and unit trains with our respective Class I partners.



# IOWA INTERSTATE RAILROAD LTD. (IAIS)

www.iaisrr.com

Emergency number: 800-321-3891

## Corporate headquarters

Iowa Interstate Railroad Ltd.  
5900 Sixth St. SW  
Cedar Rapids, IA 52404  
Phone: 319-298-5400

## Overview

IAIS is one of the few regional railroads that connects with the entire Class I railroad system (BNSF, UP, CN, CP, KCS, CSXT, and NS) at multiple locations. The IAIS main line operates from Council Bluffs through Des Moines, Iowa City, and Davenport, Iowa; to Chicago and Peoria, Illinois.

## Transloading

**Altoona, IA**

**Newton, IA**

**Atlantic, IA**

**West Liberty, IA**

**Council Bluffs, IA**

## Intermodal

**Council Bluffs, IA**

**Blue Island, IL**

## Railroad interchanges

**Blue Island, IL**

IHB, CSXT, NS, CPRS, CN, UP, CFE, BNSF

**Cedar Rapids, IA**

CRANDIC

**Council Bluffs, IA**

BNSF, UP, CN KCS

**Davenport, IA/  
Rock Island, IL**

BNSF, CPRS

**Des Moines, IA**

BNSF, NS, UP

**Iowa City, IA**

CRANDIC

**Peoria, IL**

TZPR, TPW, IMRR, NS, UP, BNSF, CN, KJRY

**Utica, IL**

CSXT



## Potential development opportunities

### Dexter, IA

West Metro I-80 Rail Park

### Newton, IA

Former Maytag Plant

### Iowa City, IA

Iowa City Industrial Park

### Stuart, IA

Stuart I-80 Rail Park

### Marengo, IA

Former Quad Graphics Building

## Contact(s)

### Carrie Evans

Vice president, sales and marketing

cmevans@iaisrr.com

319-298-5408

### Marty Hanson

Director, Customer Service

mjhanson@iaisrr.com

319-298-5426

### Al Satunas

Chief operating officer

ajsatunas@iaisrr.com

319-298-5418

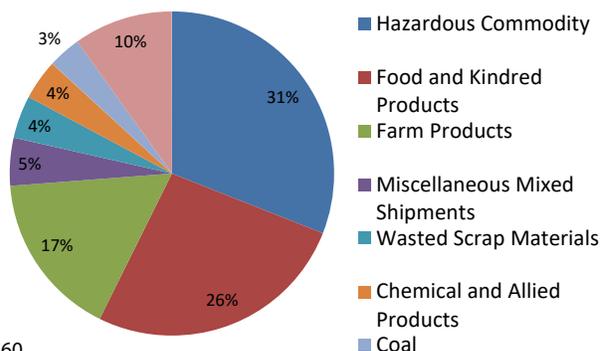
## IAIS in Iowa

**Miles of track owned/leased/served in Iowa** 306

**Miles operated under trackage rights in Iowa** 62

**Employees in Iowa** 182

## Commodities



## Marketing development summary

Connecting national rail network to Chicago, the Quad Cities, Des Moines, and Omaha. Regional railroads provide the flexibility and nimble service of a short line, with the multi-state connections of a much larger railroad. IAIS connects to six Class I railroads at various points on our 580-mile system. The company works closely with its customers to tailor their service to the needs of Iowa and Illinois business. IAIS has proven capability to move freight in ways that many railroads cannot or will not. They can assemble and move full unit trains over hundreds of miles; or handle single-car shipments of high-value commodities. Besides being a low-cost freight service provider, IAIS is also known for their ability to listen to their customers and provide tremendous value for their logistics supply chain.



# IOWA NORTHERN RAILWAY CO. (IANR)

www.iowanorthern.com

Emergency number: 800-392-3342

**Corporate headquarters**  
 201 Tower Park Drive, Suite 300  
 Waterloo, Iowa 50701  
 Phone: 319-888-7070

## Overview

IANR operates over 253 miles of track in northeast Iowa. Their line runs diagonally northwest to southeast from Manly to Cedar Rapids. Passing near or through Mason City, Waterloo, and Cedar Rapids. There are also two branch lines; one from Waterloo to Oelwein, and the other from Forest City south to Belmond.

## Transloading/development opportunities

**Manly, IA**

**Shell Rock, IA**

**Waterloo, IA**

**Linn and Benton counties, IA**

## Railroad interchanges

**Manly, IA**

UP

**Nora Spring, IA**

CP to CSXT, NS, and KCS

**Waterloo, IA**

CN to BNSF, CSXT, and NS

**Cedar Rapids, IA**

UP, CN, CIC to IAIS



## Contact(s)

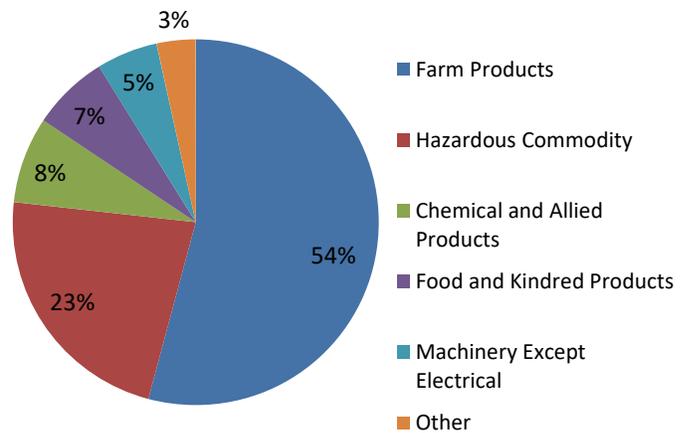
**Amy Homan**  
 Director of marketing

ahoman@iowanorthern.com  
 319-888-7070

## IANR in Iowa

Miles of track owned/leased/serviced in Iowa	219
Miles operated under trackage rights in Iowa	35
Employees in Iowa	101

## Commodities

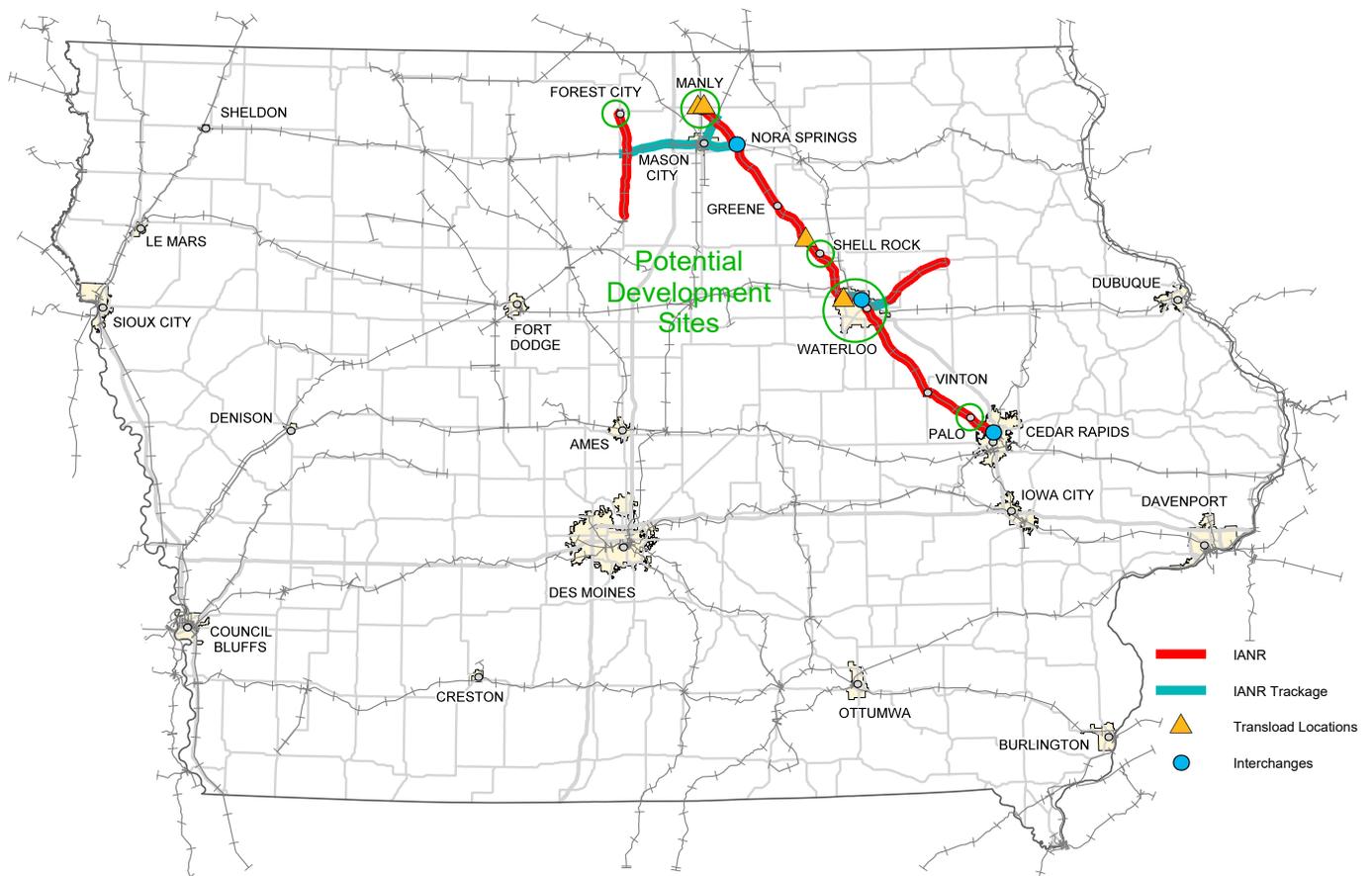


## Marketing development summary

IANR is a leader in market development with high service levels, intense attention to customer needs, and deep knowledge of the regional agricultural marketplace – all of which help our customers to be more competitive. Major industrial expansion has occurred along the IANR lines, with traffic having more than tripled during the past decade. IANR's success in a competitive industry has been achieved with its commitment and dedication to personalized customer service.

IANR has multiple facilities for transloading services, including Manly Terminal, Manly Logistics Park, and Butler Logistics Park (in Shell Rock) with additional rail-served industrial parks under development at Forest City, Oelwein, Vinton, and Cedar Rapids (Palo). IANR is an integral part of agriculture and industry in Iowa and is a proud link in the chain from the farmer's field to the end product. From the grain railed in for production, to ethanol and other co-products railed out to market, IANR provides quality service on both ends of the process for agricultural producers.

IANR is located in the heart of the Midwest and connects with virtually every rail system in the nation giving our customers reliable, cost-effective and efficient rail service to every market in North America. IANR has direct connections with the UP, CN, CRANDIC, and CP. These interchanges also make it possible to connect with BNSF, Kansas City Southern, CSXT, and NS.



# IOWA RIVER RAILROAD INC. (IARR)

**Emergency number: 641-858-6056**  
**641-751-5105 after hours**

**Corporate headquarters**  
 33371 170<sup>th</sup> St.  
 Steamboat Rock, IA 50627  
 Phone: 641-868-2676



## Overview

IARR is based in Steamboat Rock, Iowa. It operates between Steamboat Rock and Ackley, Iowa, carrying corn byproducts and ethanol from Pinelake Corn Processors to the interchange with the CN.

## Railroad interchanges

**Ackley, IA** CN

## Major existing customers

**Pine Lake Corn Processors LLC** Steamboat Rock, IA

## Potential development opportunities

**Steamboat Rock, IA**  
 Potential transload location

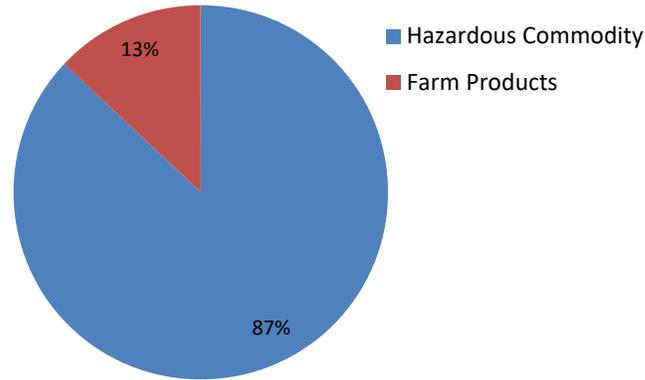
## Contact(s)

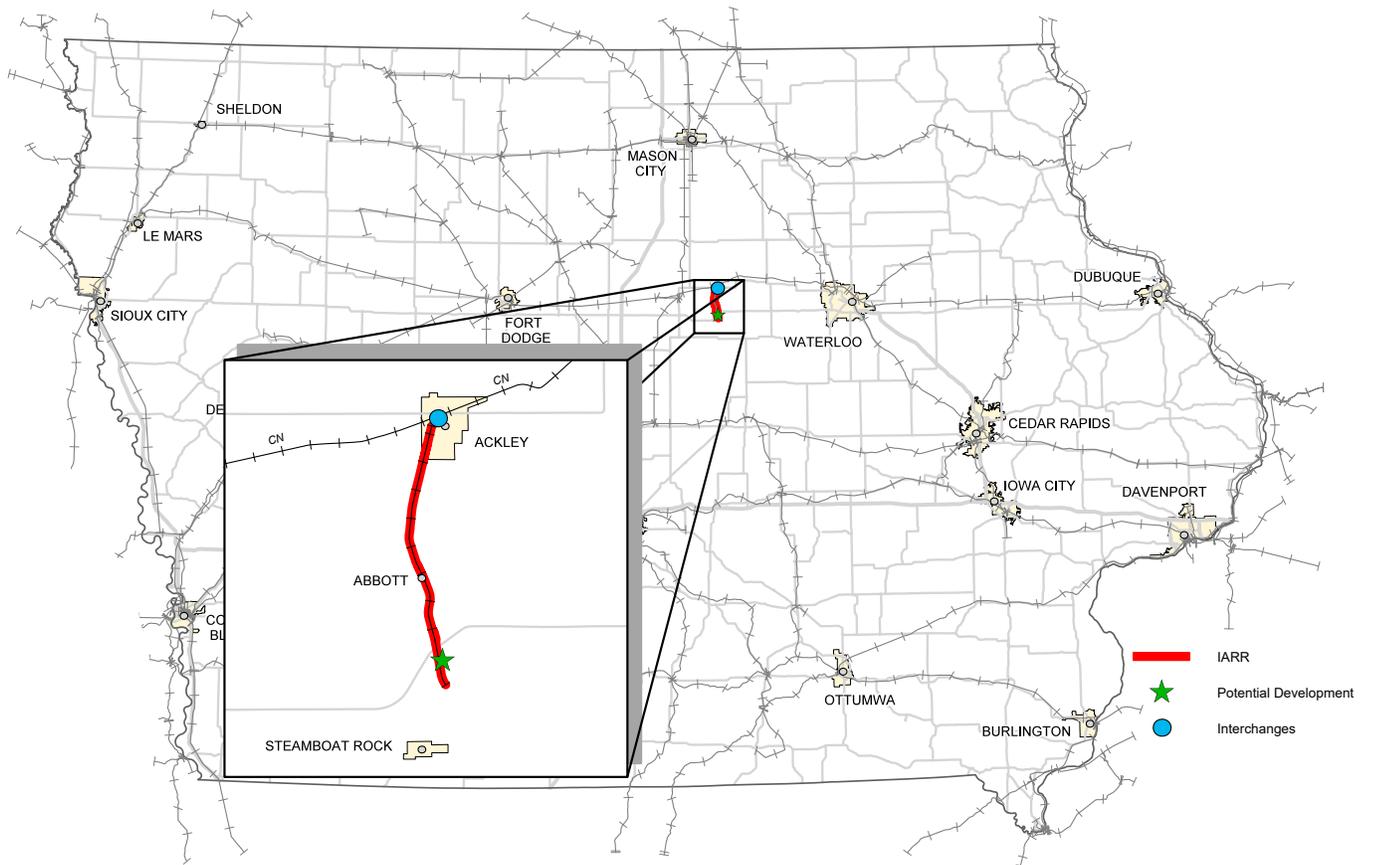
**Renee Schachterle** rschachterle@pinelakecorn.com  
 Yardmaster 641-868-2676

**Curt Bennet** 641-868-2676  
 General manager

IARR in Iowa	
Miles of track owned/leased/serviced in Iowa	9
Miles operated under trackage rights in Iowa	0
Employees in Iowa	1

## Commodities





# IOWA SOUTHERN RAILWAY (ISRY)

Emergency number: 641-437-7029  
641-529-0061 after hours

## Corporate Headquarters

1303 S. 21<sup>st</sup> St.  
P.O. Box 321  
Centerville, IA 52544

## Overview

The Iowa Southern Railway (ISRY) joined the Progressive family of shortlines in 2016. The railroad consists of 35.3 miles of track, formerly operated by the BNSF, the Wabash Railroad, and the Rock Island, in Monroe and Appanoose counties, Iowa.

## Railroad interchanges

<b>Albia, IA</b>	BNSF, NS
<b>Moravia, IA</b>	CP

## Major existing customers

<b>RELCO, Inc.</b>	Albia, IA
<b>Lee Container, Inc.</b>	Centerville, IA
<b>Bemis Corporation</b>	Centerville, IA
<b>Centerville Iron &amp; Metals</b>	Centerville, IA
<b>Rio Tinto Aluminum</b>	Centerville, IA
<b>Iowa Steel &amp; Wire</b>	Centerville, IA
<b>World Foods Processing, Inc.</b>	Centerville, IA
<b>Growmark, Inc.</b>	Moravia, IA
<b>Performance Pipe, Inc.</b>	Centerville, IA



## Contact(s)

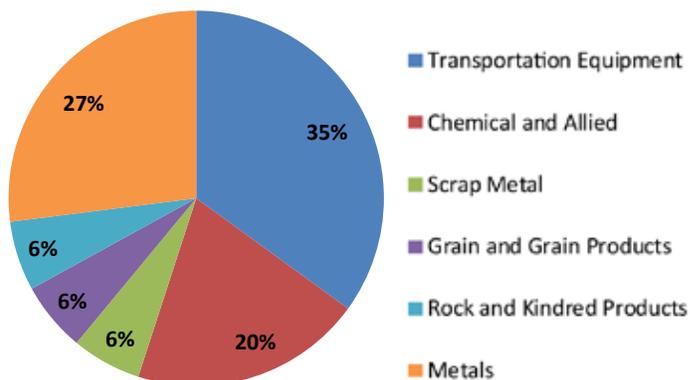
**David J. Fellon** dfellon@progressiverail.com  
President 612-791-3255

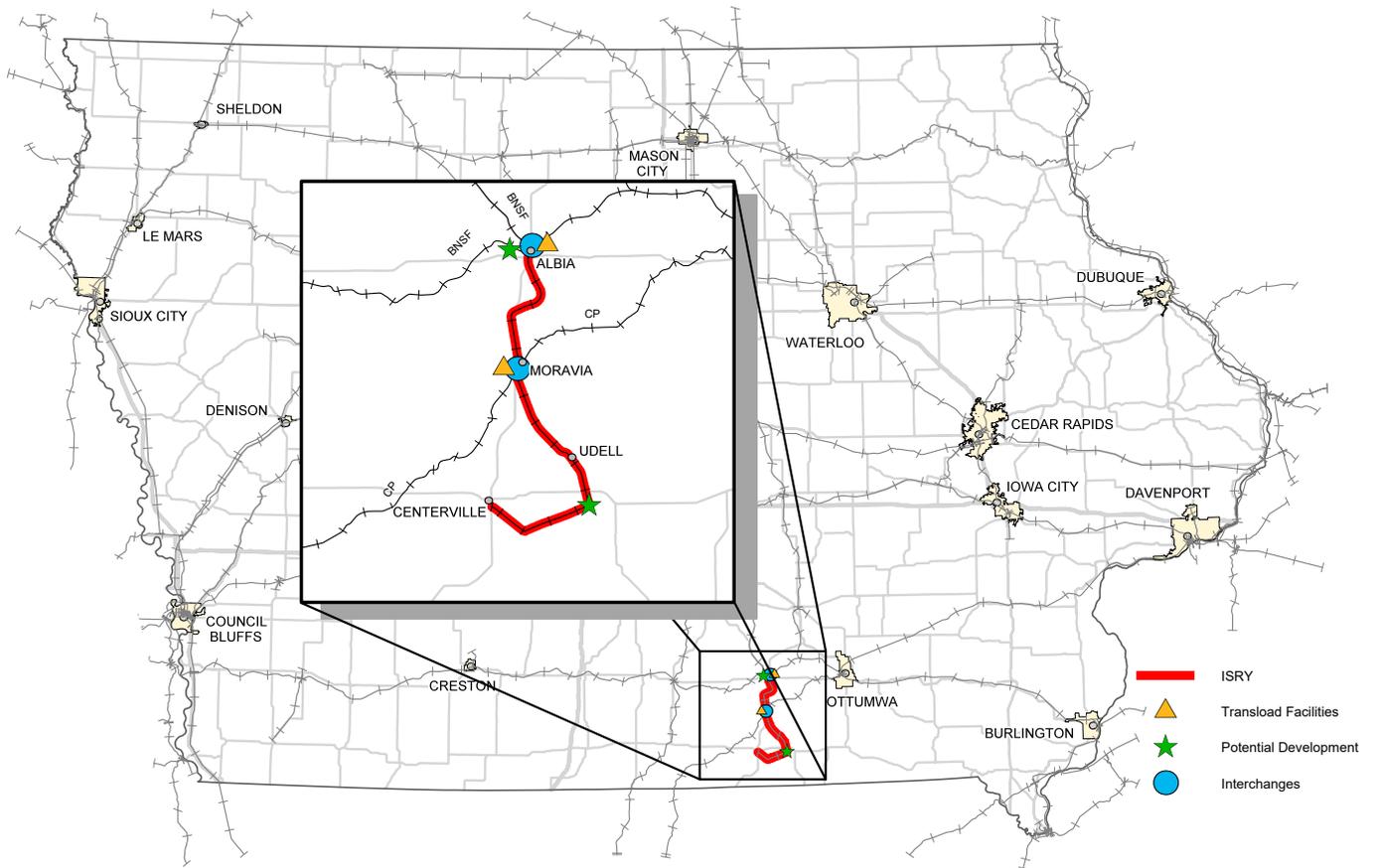
**Michael R. Johns** mjohns@progressiverail.com  
Vice president 641-954-1519  
Industrial Development

## IARR in Iowa

<b>Miles of track owned/leased/serviced in Iowa</b>	<b>35</b>
<b>Miles operated under trackage rights in Iowa</b>	<b>0</b>
<b>Employees in Iowa</b>	<b>7</b>

## Commodities





# IOWA TRACTION RAILWAY CO. (IATR)

[www.progressiverail.com](http://www.progressiverail.com)

**Emergency number: 641-424-4600**

## Corporate Headquarters

Progressive Rail  
21778 Highview Ave.  
Lakeville, MN 55044  
Phone: 612-791-1190

## General offices

12045 W. State St.  
P.O. Box 309  
Mason City, IA 50401  
Phone: 641-424-2600



## Overview

IATR is one of seven railroads owned and operated by Progressive Rail Inc. out of Lakeville, Minnesota. IATR is an electric railroad that serves 10.4 miles of track between Mason City and Clear Lake, Iowa. The railroad serves agribusiness and industry in northern Iowa and southern Minnesota. Their operations at Emery, Iowa provide direct switching of train cars and transloading service between trucks and train.

## Transloading

**Mason City, IA**

## Railroad interchanges

**Mason City, IA** UP, CP

## Potential development opportunities

**Clear Lake, IA**  
Transload facility

**Mason City, IA**  
Industrial rail access

## Contact(s)

**David J. Fellon** dfellon@progressiverail.com  
President (Marketing/Sales) 612-791-3255  
Progressive Rail  
Lakeville, Minnesota

**Michael R. Johns** mjohns@progressiverail.com  
Marketing manager 641-529-0061  
Mason City, IA

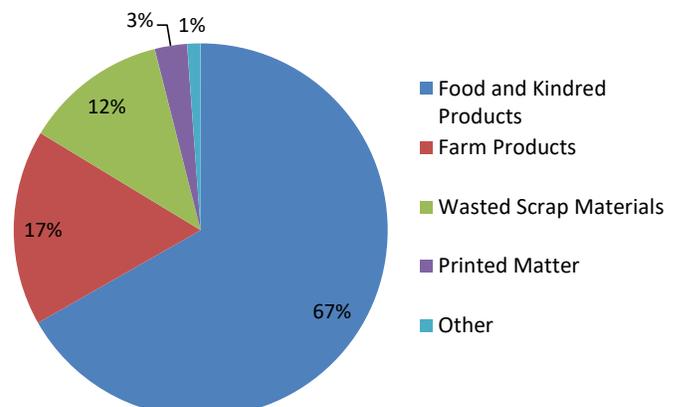
## IATR in Iowa

**Miles of track owned/leased/serviced in Iowa** 10.4

**Miles operated under trackage rights in Iowa** 0

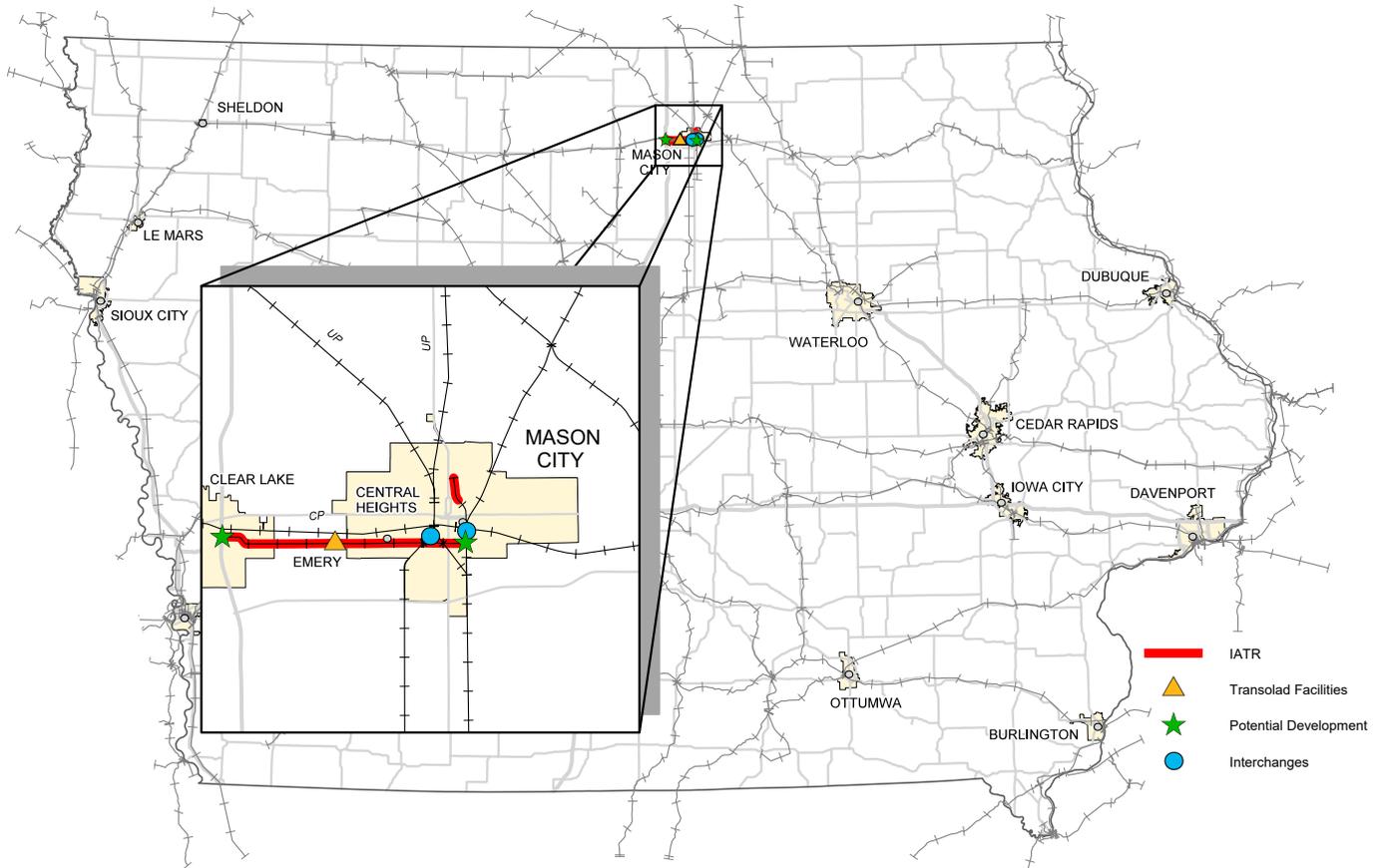
**Employees in Iowa** 3

## Commodities



## Marketing development summary

IATR interchanges with CP and UP, both at Mason City. Switching service is daily, Monday through Friday, and as needed on weekends. IATR presently moves soybean meal, soybeans, biofuels, oils and animal fats, scrap metals, fertilizers, livestock feed ingredients, utility poles, and bulk liquids. The railroad also operates a transload center at its Emery (rural Cerro Gordo County – near Mason City) yard facility.



# KEOKUK JUNCTION RAILWAY CO. (KJRY)

[www.pioneer-railcorp.com](http://www.pioneer-railcorp.com)

Emergency number: 800-914-7851

## Corporate Headquarters

1318 S. Johanson Road  
Peoria, IL 61607  
Phone: 309-697-1400

## Overview

KJRY, a wholly owned subsidiary of Pioneer Railcorp, operates 114 miles of track from Peoria, Illinois, to Keokuk, Iowa, 12 miles of track in Illinois from La Harpe to Lomax; and has trackage rights from Lomax, Illinois, to Fort Madison, Iowa, a distance of approximately 15.5 miles over the BNSF, allowing the KJRY to interchange traffic with the UP. KJRY also provides service to other Keokuk shippers via reciprocal switching and transloading. The railroad's principal commodities are corn, corn germ, corn syrup, meal, gluten feed, and railroad wheels.

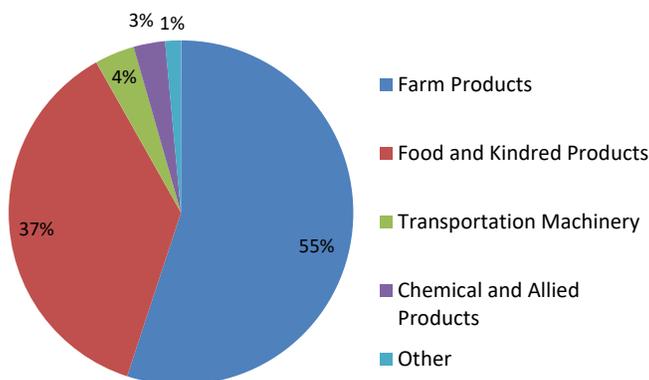
## Transloading

Keokuk, IA

## Railroad interchanges

<b>Keokuk, IA</b>	BNSF
<b>Fort Madison, IA</b>	UP
<b>Peoria, IL</b>	BNSF, UP, CN, NS, IAIS, TPW, IMRL, TZPR

## Commodities



## Contact(s)

**Shane Cullen** [scullen@pioneer-railcorp.com](mailto:scullen@pioneer-railcorp.com)  
Storage, purchasing, emergencies

**Tom Black** [tblack@pioneer-railcorp.com](mailto:tblack@pioneer-railcorp.com)  
Transportation, safety

**Nathan Johns** [njohns@pioneer-railcorp.com](mailto:njohns@pioneer-railcorp.com)  
Governmental affairs, pricing, business development, general inquiry

**Angela Ibbotson** [aibbotson@pioneer-railcorp.com](mailto:aibbotson@pioneer-railcorp.com)  
Customer service

**Frank May** [fmay@pioneer-railcorp.com](mailto:fmay@pioneer-railcorp.com)  
Real estate, right of way, utilities

## KJRY in Iowa

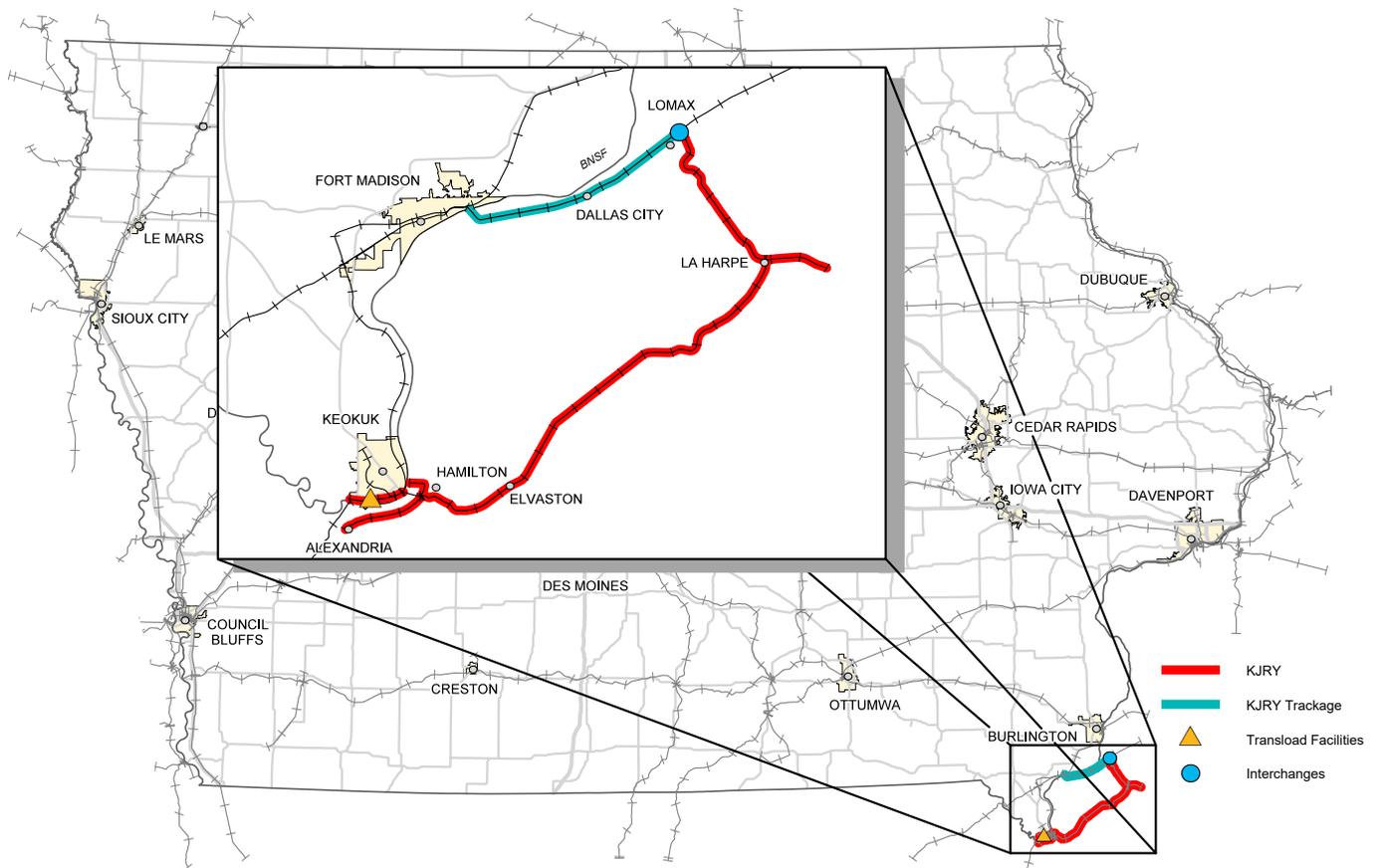
**Miles of track owned/leased/serviced in Iowa** 5

**Miles operated under trackage rights in Iowa** 3

**Employees in Iowa** 17

## Marketing development summary

KJRY, through its multiple Class 1 interchanges, is able to offer reliable, cost-effective service allowing its shippers access to the entire North American freight rail network. KJRY continues to make significant investments in its infrastructure so Iowa's rail network remains a valuable asset for the expansion of existing industry and development of new industry. When rail service is not available at a shipper's/customer's facility, transloading can provide a competitive mode, as well as the opportunity to expand their markets. Transloading provides shippers and customers with the ability to combine the economics of rail with the flexibility of trucks. KJRY has several sites for transloading, giving customers that are not directly rail served, with the advantages of rail.



# NORFOLK SOUTHERN (NS)

[www.nscorp.com](http://www.nscorp.com)

Emergency number: 800-453-2530

## Corporate Headquarters

Norfolk Southern Corp.  
Three Commercial Place  
Norfolk, VA 23510

## Overview

NS operates 20,000 miles of track in 22 states and Washington, D.C. The company supports international trade with service to every major eastern seaport, 10 river ports, and nine lake ports. In Iowa, NS has operating agreements with BNSF to run on track from Keokuk through Burlington, and onto Des Moines.

## Railroad Interchanges

<b>Des Moines, IA</b>	UP, IAIS
<b>Ottumwa, IA</b>	CP



## Contact(s)

<b>National Customer Service Center</b>	800-635-5768
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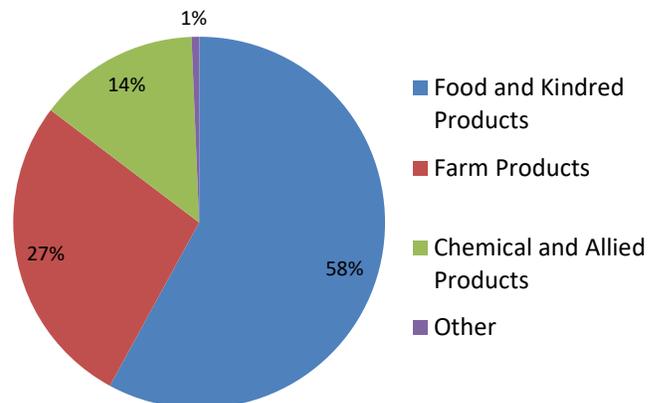
## NS in Iowa

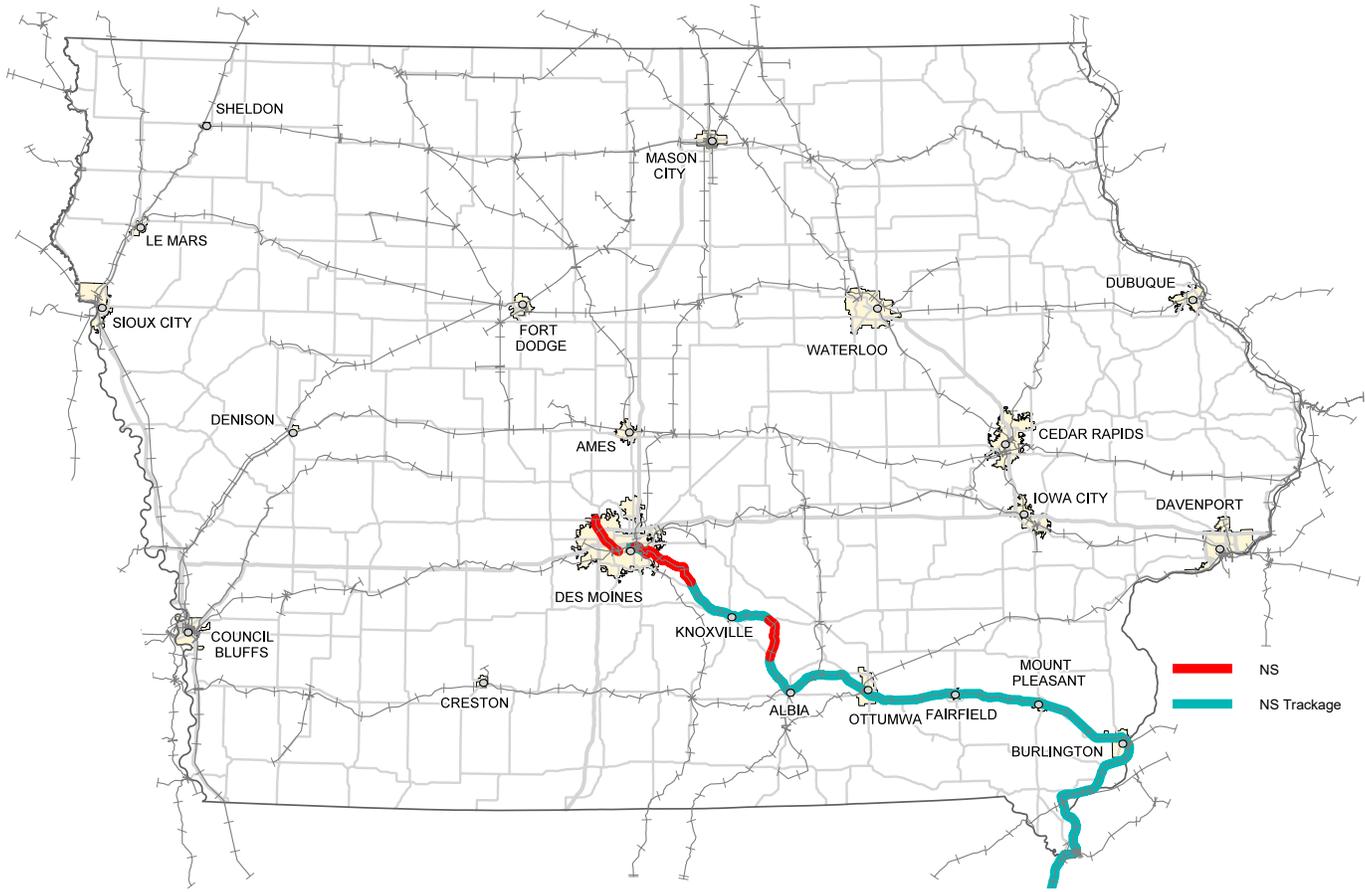
<b>Miles of track owned/leased/serviced in Iowa</b>	99
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<b>Miles operated under trackage rights in Iowa</b>	37
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<b>Employees in Iowa</b>	0
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## Commodities





# SAVAGE DAVENPORT RAILROAD (SDR)

[www.savageservices.com](http://www.savageservices.com)

Emergency number: 855-563-4072

## Corporate Headquarters

901 W Legacy Center Way  
Midvale, UT 84047

## Overview

SDR operates 2.8 miles of track on the north side of Davenport, servicing a new, city-owned, Savage-operated transload facility and providing rail services for industrial center businesses. SDR provides direct interchange with the DM&E (CP) railroad. The transload facility features over 20 rail car spots and 20,000 square feet of indoor warehousing with indoor rail car and truck loading.

## Transloading

Davenport, IA

## Railroad Interchanges

Davenport, IA                      DM&E (CP)



## Contact(s)

### Dan Price

Vice President, Business Development

[DanielP@savageservices.com](mailto:DanielP@savageservices.com)

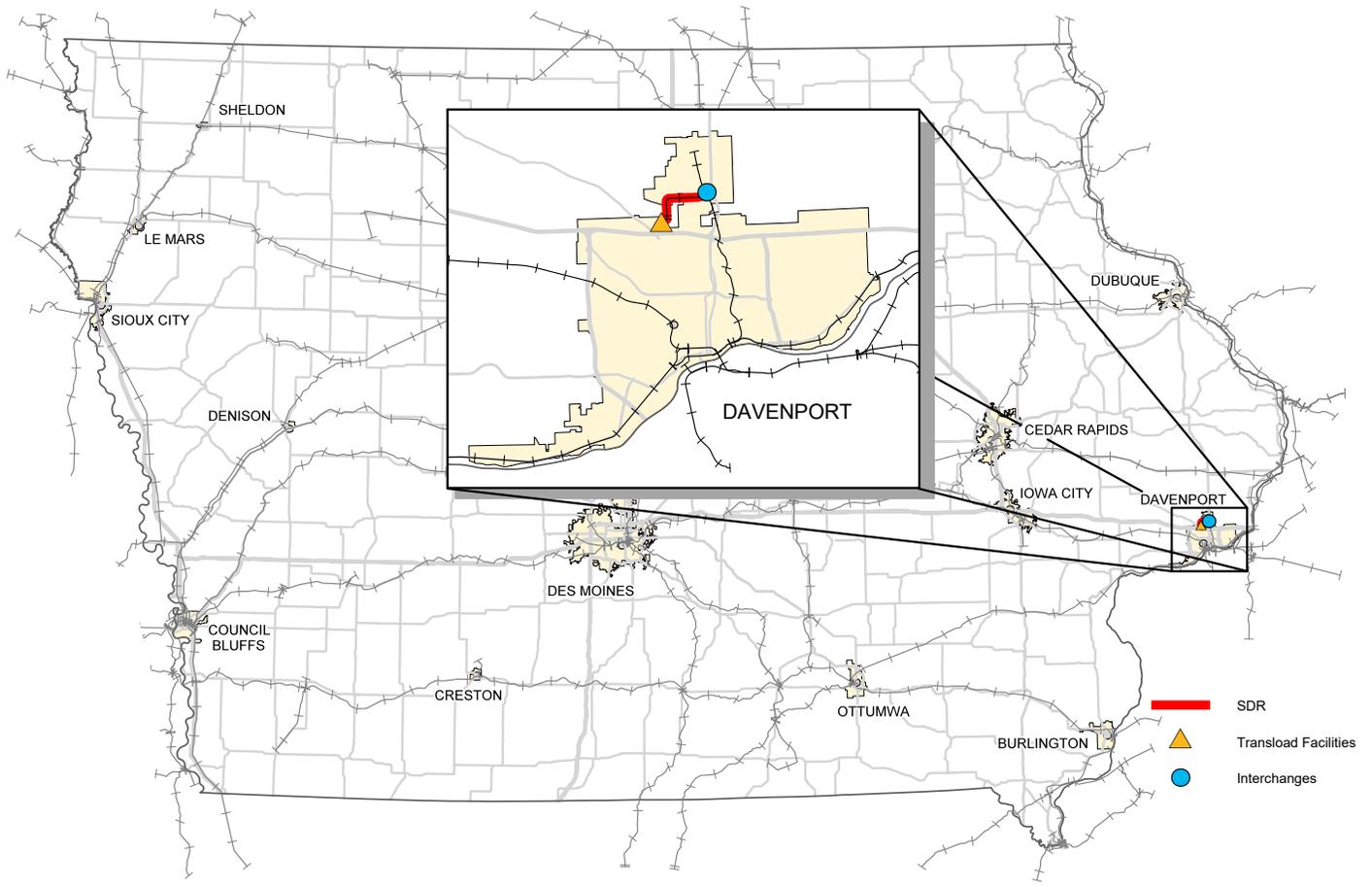
### Jeff Hymas

Communications Director

[JeffHymas@savageservices.com](mailto:JeffHymas@savageservices.com)

## NS in Iowa

Miles of track owned/leased/serviced in Iowa	2.8
Miles operated under trackage rights in Iowa	0
Employees in Iowa	2



# UNION PACIFIC RAILROAD (UP)

[www.up.com](http://www.up.com)

Emergency number: 888-877-7267

## Corporate Headquarters

1400 Douglas St.  
Omaha, NE 68179  
Phone: 402-544-5000

## Overview

Union Pacific Railroad and the Chicago & North Western Transportation Co., which merged in 1995, have been part of the Iowa landscape since the 1850s. Today, UP's tracks span the length and breadth of the state. The east-west main line corridor provides a direct route from Chicago to the West Coast, while the north-south "Spine Line" main line running through Des Moines and Mason City connects Minneapolis-St. Paul and Kansas City. In northwest Iowa, an extensive branch line network exists.

## Transloading

<b>Camanche, IA</b>	<b>Des Moines, IA</b>
<b>Clear Lake, IA</b>	<b>Manly, IA</b>
<b>Clinton, IA</b>	<b>Sioux City, IA</b>
<b>Council Bluffs, IA</b>	<b>Omaha, NE</b>

## Railroad interchanges

<b>Boone, IA</b>	BSV	<b>Iowa Falls, IA</b>	CN
<b>Cedar Rapids, IA</b>	CRANDIC, CN, IANR	<b>Manly, IA</b>	IANR
<b>Clinton, IA</b>	CP	<b>Mason City, IA</b>	CP, IATR
<b>Council Bluffs, IA</b>	CN, IAIS	<b>Sheldon, IA</b>	CP
<b>Des Moines, IA</b>	IAIS, NS	<b>Sioux City, IA</b>	CN
<b>Emmetsburg, IA</b>	CP	<b>Waterloo, IA</b>	CN, DAIR
<b>Fort Madison, IA</b>	KJRY		



## Contact(s)

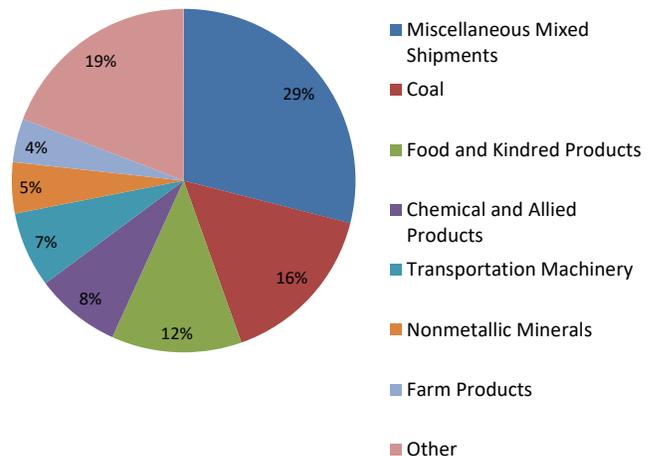
**Cheryl A. Schow** [caschow@up.com](mailto:caschow@up.com)  
Network Economic & Industrial Development  
WY, NE, IA  
402-233-3538

**Kelli O'Brien** [kobrien@up.com](mailto:kobrien@up.com)  
Public affairs  
515-263-4585

## UP in Iowa

<b>Miles of track owned/leased/serviced in Iowa</b>	<b>1,291</b>
<b>Miles operated under trackage rights in Iowa</b>	<b>95</b>
<b>Employees in Iowa</b>	<b>1,528</b>

## Commodities



## Marketing development summary

As your shipping needs grow, look to the men and women of UP to ensure your shipment gets delivered where you need it, when you need it. Put the power of America's premier transportation company to work for you. Call UP's shipping and logistics experts today at 800-877-0513.

