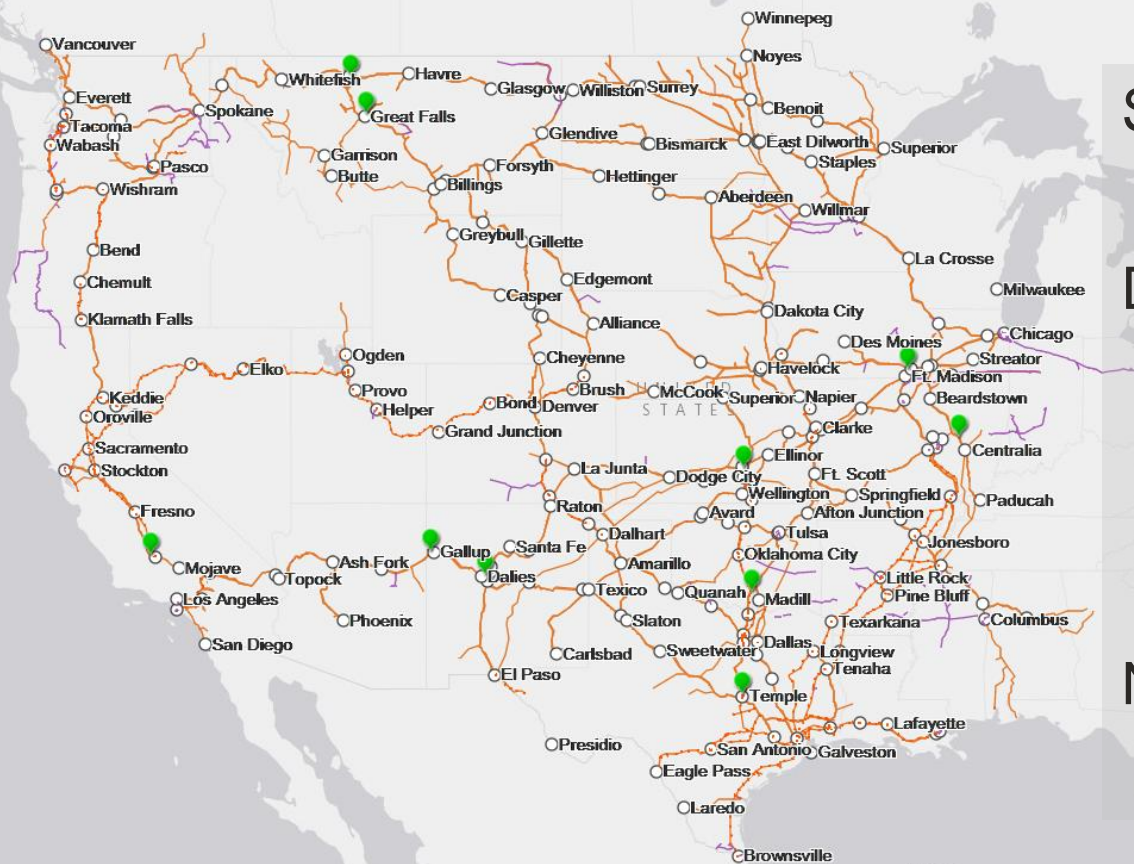

Railroad Planning & PPPs

- Infrastructure Planning
- Locating Facilities
- Public-Private Partnerships



Infrastructure Planning



Similar to DOT: Long term

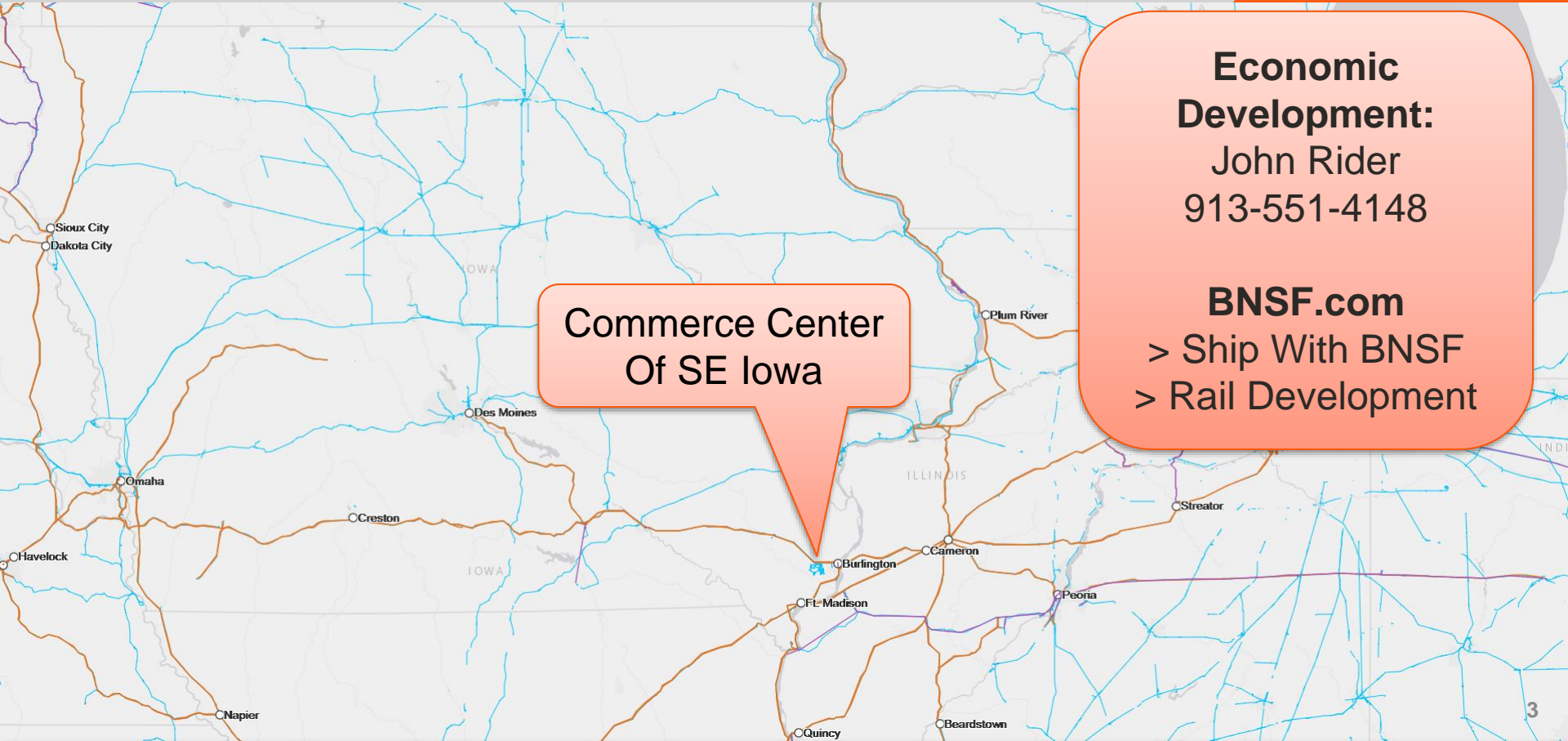
Differences:

Market responsive

Network view: customers, terminals, routing options

Network Redundancy

Locating Facilities



Commerce Center
Of SE Iowa

**Economic
Development:**
John Rider
913-551-4148

BNSF.com
> Ship With BNSF
> Rail Development

Public Private Partnerships



Structured properly, PPP can benefit all parties

Preserve capacity and access on Railroad

Equitable arrangement

Considerations

Customers along the line

Operational equivalence

Construction standards

Project financing

